

“Piemonte Luxury & Design” b2b event Torino, 16–17th May 2019

BUYER n 1. COMPANY PROFILE

CONTACT DATA

Company		
Company name: Glenn Stromberg Collection AB		
Address: Kungsporsavenyn 36		
Zip Code : 411 36	City: Göteborg	Country: Sweden
Web site: www.glennstrombergcollection.se		
Contact person		
Position: MD and part-owner		
Spoken languages: English and Swedish		

COMPANY ACTIVITY

Activity (please ✓ your category)	x	Importer	Wholesaler / Distributor	Retailer	Agent
		Gourmet shop	Shopping Mall / GDO	E-shop	Other, please specify:
Last Turnover - €	4 million Euro				
Nr. of employees (2018):	20				
Year of establishment:	2005				
Short description of the activity: Our brand – Glenn Stromberg Collezione Italiana import exclusively Italian food and beverage products and men’s wear of fashion cloths and shoes.					

DISTRIBUTION

Products you deal with (and related brands): Italian food and beverage products and men’s wear inspired by Italian style.
Indicate whether you have your own brand/s: Yes, see above
Geographic area covered:

✓ the type of customers you work with:

	Wholesalers		Mail Order sales
X	Supermarkets		Department Stores
X	HO.RE.CA		Private Customers
X	Retail Shops		Others

Your customers' characteristics:

Food retailers, monopoly wine, HO.RE.CA food, retailers men's wear

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones: No

Do you have foreign suppliers? If yes, indicate name and country:

Food and beverage from Italy. Men's wear from Asia

Please indicate if you work/have already worked with Italian companies. If yes, which ones?

Only Italian companies regarding food and beverage.

TAILOR YOUR B2B AGENDA

Please ✓ the category of products you are interested in :

x	premium food		bakery products	X	mineral waters, beverages,
X	preserved fruits and vegetables	X	confectionery, chocolate, pastry,		coffee
X	pasta and rice	X	ice cream	X	beers, spirits and liquors
X	Meat, cured meat	X	dairy products	X	oil and condiments

Range of price: Upper mid price

Are you interested in other kind of products? If yes, which ones?

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BUYER n. 2 COMPANY PROFILE

CONTACT DATA

Company		
Company name: Mälardalens Frukt & Grönt		
Address: Signalistgatan 3		
Zip Code : 721 31	City: Västerås	Country: Sweden
Web site: www.malardalensfrukt.se		
Contact person		
Position: Brand Manager / Buyer		
Spoken languages: Swedish, Italien, English		

COMPANY ACTIVITY

Activity (please ✓ your category)	Importer	Wholesaler / Distributor	Retailer	Agent
	Gourmet shop	Shopping Mall / GDO	E-shop	Other, please specify:
Last Turnover - €	11 millions			
Nr. of employees (2018):	49			
Year of establishment:	1973			
Short description of the activity: We sell everything a restaurant needs, and import wine, pasta, grappa, salami, cheese, olive oil, from Italy.				

DISTRIBUTION

Products you deal with (and related brands): - typology. Cantina Frentana, Tenute Deluge, Colvendra, Sorrentino, Gelli, Durer Weg, - range
Indicate whether you have your own brand/s:
Geographic area covered:

✓ the type of customers you work with:

*	Wholesalers	*	Mail Order sales
*	Supermarkets		Department Stores
*	HO.RE.CA		Private Customers
*	Retail Shops		Others

Your customers' characteristics:

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones:

Do you have foreign suppliers? If yes, indicate name and country:

Please indicate if you work/have already worked with Italian companies. If yes, which ones?

TAILOR YOUR B2B AGENDA

Please ✓ the category of products you are interested in :

*	premium food	bakery products	*	mineral waters, beverages,
	preserved fruits and vegetables	confectionery, chocolate, pastry,		coffee
*	pasta and rice	ice cream	*	beers, spirits and liquors
*	Meat, cured meat	dairy products	*	oil and condiments

Range of price:

Are you interested in other kind of products? If yes, which ones?

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BUYER n. 3 COMPANY PROFILE

CONTACT DATA

Company		
Company name: Dal Mare Group		
Address: Antoura		
Zip Code : 284	City: KESSERWAN	Country: LEBANON
Web site: www.dalmaregroup.com		
Contact person		
Position: CEO		
Spoken languages: Arabic – English – French		

COMPANY ACTIVITY

Activity (please ✓ your category)	* Importer	* Wholesaler / Distributor	Retailer	* Agent
	Gourmet shop	Shopping Mall / GDO	E-shop	Other, please specify:
Last Turnover - €	Above 3 millions dollars			
Nr. of employees (2018):	27			
Year of establishment:	1996			
Short description of the activity: We are an importer and distributor company of food located in Lebanon				

DISTRIBUTION

Products you deal with (and related brands): Granoro , Pagani , Centrone , Copador , Maseillo , Vignola , Ipsa , Andrea Milano , Intenso Coffee . - typology - range : Pasta , pickles , whipping cream , pizza sauce , rice , tomato paste , caper , sundried tomato , balsamic vinegar , coffee
Indicate whether you have your own brand/s: YES , Finesse Brand
Geographic area covered: LEBANON

✓ the type of customers you work with:

*	Wholesalers	*	Mail Order sales
*	Supermarkets		Department Stores
*	HO.RE.CA	*	Private Customers
	Retail Shops		Others

Your customers' characteristics:

Restaurants , Airport , Caterres , Hotels , Supermarket .

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones:

Do you have foreign suppliers? If yes, indicate name and country:

Italy , Belgium , France , Spain , Morocco , Tunis , Egypt , Turkey , Saudi Arabia

Please indicate if you work/have already worked with Italian companies. If yes, which ones?

Yes we are working with more than 10 suppliers from Italy .

TAILOR YOUR B2B AGENDA

Please ✓the category of products you are interested in :

*	premium food	*	bakery products		mineral waters, beverages,
*	preserved fruits and vegetables	*	confectionery, chocolate, pastry,	*	coffee,
*	pasta and rice		ice cream	*	beers, spirits and liquors
	Meat, cured meat	*	dairy products	*	oil and condiments

Range of price: medium , and high Quality

Are you interested in other kind of products? If yes, which ones?

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BUYER n. 4 COMPANY PROFILE

CONTACT DATA

Company		
Company name: Chtaura Co		
Address: 164 Bahrain World Trade Centre		
Zip Code : 00973	City: Manama	Country: Bahrain
Web site: www.chtaura.co		
Contact Person		
Position: CEO		
Spoken languages: English Arabic French Italian		

COMPANY ACTIVITY

Activity (please ✓ your category)	<input checked="" type="checkbox"/>	Importer	<input checked="" type="checkbox"/>	Wholesaler / Distributor	<input type="checkbox"/>	Retailer	<input type="checkbox"/>	Agent
	<input type="checkbox"/>	Gourmet shop	<input type="checkbox"/>	Shopping Mall / GDO	<input type="checkbox"/>	E-shop	<input type="checkbox"/>	Other, please specify:
Last Turnover - €	9.3 million Euro							
Nr. of employees (2018):	145							
Year of establishment:	1952							
Short description of the activity:								
Chtaura Co is a food importers and distributors in Bahrain . specialized in Mediterranean Food .We cover almost all segments of client like Hypermarkets, Restaurants , Hotels , airline catering ETC								

DISTRIBUTION

Products you deal with (and related brands):Olive oil , Pasta , cheese and dairy products , Jam, Flour , meat products, water, coffee and tea - typology Brands Le 5Stagioni, Zucchi, Delverde Ferrarini, Morabitto San Ben Bedetto, Zappala, Bella Cotadina - range
Indicate whether you have your own brand/s: yes ALMAZ

Geographic area covered: Bahrain and Saudi Arabia Eastern Province

✓ the type of customers you work with:

X	Wholesalers		Mail Order sales
X	Supermarkets		Department Stores
X	HO.RE.CA	X	Private Customers
X	Retail Shops	X	Others

Your customers' characteristics: Carefour lulu, Bahrain Airport services, Alosra almost all the 5 stars hotels

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones: yes ,
Toscano Cigars , Le 5 Stagioni, Delverde San Benedetto, Cellini

Do you have foreign suppliers? If yes, indicate name and country: Italy, France, Spain, Turkey, Syria, Lebanon,

Please indicate if you work/have already worked with Italian companies. If yes, which ones?
Yes ,companies mentioned above

TAILOR YOUR B2B AGENDA

Please ✓the category of products you are interested in :

X	premium food	X	bakery products	X	mineral waters, beverages,
X	preserved fruits and vegetables		confectionery, chocolate, pastry,	X	coffee,
X	pasta and rice	X	ice cream		beers, spirits and liquors
	Meat, cured meat	X	dairy products	X	oil and condiments

Range of price: Median high

Are you interested in other kind of products? If yes, which ones? Yes Bakery products

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BUYER n. 5 COMPANY PROFILE

CONTACT DATA

Company		
Company name: COLOSSEUM DOHA WLL		
Address: NEW INDUSTRIAL AREA – STREET J		
Zip Code : 21538	City: DOHA	Country: QATAR
Contact person		
Position: SALES MANAGER		
Spoken languages: Italian – English -Spanish		

COMPANY ACTIVITY

Activity (please ✓ your category)	<input checked="" type="checkbox"/>	Importer	<input checked="" type="checkbox"/>	Wholesaler / Distributor	<input type="checkbox"/>	Retailer	<input type="checkbox"/>	Agent
	<input type="checkbox"/>	Gourmet shop	<input type="checkbox"/>	Shopping Mall / GDO	<input type="checkbox"/>	E-shop	<input type="checkbox"/>	Other, please specify:
Last Turnover - €	5.000.000							
Nr. of employees (2018):	38							
Year of establishment:	1998							
Short description of the activity: Producer of Ice Cream, Fresh Pasta, Sweets, Importer of Selected brands from Italy and other countries (Dairy, Groceries, Dry, Cold Cuts, Rice, etc).								

DISTRIBUTION

Products you deal with (and related brands): - typology - range
Indicate whether you have your own brand/s: Dolcedoro – Pasta Roma - Creamland
Geographic area covered:

✓ the type of customers you work with:

	Wholesalers		Mail Order sales
X	Supermarkets		Department Stores
X	HO.RE.CA	X	Private Customers
X	Retail Shops	X	Others

Your customers' characteristics:

Supermarkets – hypermarkets – restaurants – hotel - café

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones:

EXCLUSIVE DISTRIBUTION AGREEMENT WITH OUR SUPPLIERS

Do you have foreign suppliers? If yes, indicate name and country:

- GRANAROLO – Italy;
- COSTA D'ORO – Italy;
- D'AMICO – Italy;
- PASTIFICIO DI MARTINO – Italy;
- MOLINO GRASSI – Italy;
- POLSELLI – Italy;
- SOSIO SALUMIFICIO – Italy;
- GIOIELLA – Italy;
- RISO SCOTTI – Italy;
- LUIGI GUFFANTI – Italy;
- URBANI TARTUFI – Italy;
- ZIGANTE TARTUFI – Italy.

Please indicate if you work/have already worked with Italian companies. If yes, which ones?

ALL THE ONES MENTIONED ABOVE

TAILOR YOUR B2B AGENDA

Please ✓ the category of products you are interested in :

X	premium food	X	bakery products	X	mineral waters, beverages,
X	preserved fruits and vegetables	X	confectionery, chocolate, pastry,		coffee
X	pasta and rice		ice cream		beers, spirits and liquors
	Meat, cured meat	X	dairy products	X	oil and condiments

Range of price: ATTRACTIVE PRODUCTS WITH GOOD QUALITY AND PROCESS. COMPETITIVE PRICES ARE REQUIRED.

Are you interested in other kind of products? If yes, which ones?

Please indicate the companies you are interested in meeting (please shortlist from the enclosed list):

Additional requirements:

PLEASE NOTE

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BUYER n 6. COMPANY PROFILE

CONTACT DATA

Company		
Company name: SIMEONI INC.		
Address: 5865 4E AVENUE		
Zip Code: H1Y 2V9	City: MONTREAL	Country: CANADA
Web site: WWW.SIMEONIINC.COM		
Contact person		
Position: BUYER		
Spoken languages: ITALIANO, INGLESE, FRANCESE		

COMPANY ACTIVITY

Activity (please ✓ your category)	<input checked="" type="checkbox"/> Importer	<input type="checkbox"/> Wholesaler / Distributor	<input type="checkbox"/> Retailer	<input type="checkbox"/> Agent
	<input type="checkbox"/> Gourmet shop	<input type="checkbox"/> Shopping Mall / GDO	<input type="checkbox"/> E-shop	<input type="checkbox"/> Other, please specify:
Last Turnover - €	500.000\$			
Nr. of employees (2018):	8			
Year of establishment:	2014			
Short description of the activity: I have selected only the best producers just to propose only the excellences. I have selected only the best ingredients to guarantee the absolute quality and original made in Italy of the products, I have been grown up with ancient tastes, passion for the land, tradition and quality and it is just this love for beauty, goodness and respect for the environment that orient the choice of Italy products i propose to my clients.				

DISTRIBUTION

Products you deal with (and related brands):

- typology: traditional Made in Italy products
- range: prodotti di qualità, dell' territorio d' origine e della tradizione Italiana

Indicate whether you have your own brand/s: NO

Geographic area covered: ITALIA

✓ the type of customers you work with:

	Wholesalers		Mail Order sales
X	Supermarkets		Department Stores
X	HO.RE.CA		Private Customers
X	Retail Shops	X	Others

Your customers' characteristics: gourmet stores (épicerie fines), gourmande, restaurant, hotel, specialty store selection

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones: Villani Salumi, Salumi Terra di Siena, Lardereria Fausto Guadagni Colonnata, Campisi Conserve, Pastificio maiella ed altri

Do you have foreign suppliers? If yes, indicate name and country: Italy

Please indicate if you work/have already worked with Italian companies. If yes, which ones? Villani Salumi, Salumi Terra di Siena, Lardereria Fausto Guadagni Colonnata, Campisi Conserve, Bresaola Bordoni, Pastificio Maiella, EVO bio Colle D'Angio' ed altri

TAILOR YOUR B2B AGENDA

Please ✓ the category of products you are interested in:

	premium food	X	bakery products	mineral waters, beverages,
	preserved fruits and vegetables	X	confectionery, chocolate, pastry,	coffee,
	pasta and rice	X	ice cream	beers, spirits and liquors
X	Meat, cured meat	X	dairy products	oil and condiments

Range of price: it depends on the product; from medium-low to high...

Are you interested in other kind of products? If yes, which ones?

Please indicate the companies you are interested in meeting (please shortlist from the enclosed list):

ALL I CAN

Al Massimo tra le categorie sopraindicate (formaggi, salumi, prodotti dolciari, prodotti da forno ess.)

Additional requirements: la nostra missione è di far conoscere i veri prodotti Italiani e relative tradizioni, cercando di ripristinare il valore che i nostri prodotti tradizionali meritano rispetto al Made in Italy

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BUYER n 7. COMPANY PROFILE

CONTACT DATA

Company			
Company name: METAGROUP			
Address:			
Zip Code :	City:	Country: HONG KONG	
Phone :	Fax:		
Contact person			
Position: CHAIRMAN			
Spoken languages: MANDARIN, CANTONESE, ENGLISH			

COMPANY ACTIVITY

Activity (please ✓ your category)	<input checked="" type="checkbox"/>	Importer	<input checked="" type="checkbox"/>	Wholesaler / Distributor	<input checked="" type="checkbox"/>	Retailer		Agent
		Gourmet shop		Shopping Mall / GDO		E-shop		Other, please specify:
Last Turnover - €								
Nr. of employees (2018): 35								
Year of establishment: 1989								
Short description of the activity: METAGROUP is an international brand management and distribution company established in 1989 specializing in high quality food & beverage products in Asia Pacific. Our portfolio has been built through a stringent selection process, tailored market entry strategies, and the establishment of close partnerships with both worldwide brands and fast-growing emerging brands. We are on a constant quest to search for dynamic new food & beverage brands and trends in the global market, whilst ensuring a holistic approach to customer service excellence.								

DISTRIBUTION

Products you deal with (and related brands):

- Roasted coffee and coffee related ([KIMBO](#), [FAEMA](#))
- Beverages ([Peroni](#), [Grolsch](#), [Gruppo Campari](#), [Fentimans](#), [Proximo Spirits](#) & [Jose Cuervo](#), Pilsner [Urquell](#), [Ferrarelle](#), [Montenegro](#), [Molinari](#), etc)
- Pastry, Confectionery & Condiments ([Baci Perugina](#), [FABBRI](#), [Amedei](#), [ICAM](#))

Indicate whether you have your own brand/s:

Geographic area covered:

HONG KONG, MACAU, S.KOREA

✓ the type of customers you work with:

✓	Wholesalers		Mail Order sales
✓	Supermarkets	✓	Department Stores
✓	HO.RE.CA	✓	Private Customers
✓	Retail Shops		Others

Your customers' characteristics:

INTERNATIONAL ACTIVITY

Do you have sole agency/distribution of foreign products? If yes, which ones:

- Roasted coffee and coffee related ([KIMBO](#), [FAEMA](#))
- Beverages ([Peroni](#), [Grolsch](#), [Gruppo Campari](#), [Fentimans](#), [Proximo Spirits](#) & [Jose Cuervo](#), Pilsner [Urquell](#), [Ferrarelle](#), [Montenegro](#), [Molinari](#), etc)
- Pastry, Confectionery & Condiments ([Baci Perugina](#), [FABBRI](#), [Amedei](#), [ICAM](#))

Do you have foreign suppliers? If yes, indicate name and country:

Please indicate if you work/have already worked with Italian companies. If yes, which ones?
AS ABOVE

TAILOR YOUR B2B AGENDA

Please ✓ the category of products you are interested in :

<input checked="" type="checkbox"/>	premium food	<input checked="" type="checkbox"/>	bakery products	<input checked="" type="checkbox"/>	mineral waters, beverages,
<input checked="" type="checkbox"/>	preserved fruits and vegetables	<input checked="" type="checkbox"/>	confectionery, chocolate, pastry,		coffee,
<input checked="" type="checkbox"/>	pasta and rice	<input checked="" type="checkbox"/>	ice cream	<input checked="" type="checkbox"/>	beers, spirits and liquors
<input checked="" type="checkbox"/>	Meat, cured meat	<input checked="" type="checkbox"/>	dairy products	<input checked="" type="checkbox"/>	oil and condiments

Range of price: PREMIUM

Are you interested in other kind of products? If yes, which ones?

BEVERAGES

Please indicate the companies you are interested in meeting (please shortlist from the enclosed list):

Additional requirements:

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