

BUYER COMPANY PROFILE

ALBANIA

Company name	Medical Distribution sh.p.k
Website	www.medicaldistribution.al
Activity description (Please indicate your core business)	<p>Our company core business is the distribution, installation, service and maintenance of medical equipment, medical consumables and pharmaceutical products in the region of Albania, Montenegro, Kosovo and North Macedonia.</p> <p>We are leaders in medical equipment and consumables for different applications, and we are quickly expanding in the pharmaceutical and para pharmaceutical domain.</p>
Your company is	<input type="checkbox"/> Importer / Distributor
Products you deal with (related brands) - typology - range	<p>General Radiology Dental Radiology Cardiology Endoscopy Coloproctology etc..</p>
Geographic area covered	Albania, Kosovo, Montenegro, North Macedonia
Please indicate products/services/processes/solutions you are looking for	<p>We are looking to expand our product portfolio and to cross combine consumables and instruments with our strong product line.</p> <p>At the same time our company is rapidly expanding in the pharmaceutical and para pharmaceutical domain, and we are looking for long term partnership in this domain.</p>
You are looking for	<input type="checkbox"/> MEDTECH (Specify) <ul style="list-style-type: none"> <input type="checkbox"/> Medical and electromedical equipment <input type="checkbox"/> Medical devices <input type="checkbox"/> Laboratory <input type="checkbox"/> Digital Health <input type="checkbox"/> PHARMACEUTICALS (Specify) <ul style="list-style-type: none"> <input type="checkbox"/> Marketing Authorisation Holders <input type="checkbox"/> Manufacturer <input type="checkbox"/> Equipment

BUYER COMPANY PROFILE

DANIMARCA

Company name	MediGroup
Website	www.medigroup.dk www.hjemmetest.dk
Activity description (Please indicate your core business)	MediGroup is a Danish Company supplying diagnostic test and point-of care test to professionals in Scandinavia. Supplies hospitals, Regions, GP's and the Healthcare sector in general with point-of-care test, diagnostic, rapid test, monitors and analyzers.
Your company is	<input type="checkbox"/> Importer / Distributor
Products you deal with (related brands) - typology - range	Health care products
Geographic area covered	Scandinavia (Denmark, Sweden, Norway & Finland)
Please indicate products/services/processes solutions you are looking for	We are looking for products in these categories: OTC product pharmacy/healthcare Medical devices pharmacy/Healthcare shops Consumer goods – healthcare/personal health. Healthcare products and devices for end users.
You are looking for	<input type="checkbox"/> MEDTECH (Specify) <input type="checkbox"/> Medical devices <input type="checkbox"/> Laboratory

BUYER COMPANY PROFILE

FRANCIA

Company name	Grenoble University Hospital
Website	https://www.chu-grenoble.fr/
Activity description (Please indicate your core business)	In charge of biomedical purchasing at the CHU. The department advises and carries out the purchases of medical equipment.
Your company is	<input type="checkbox"/> Other, <u>please specify</u> : University Hospital
Products you deal with (related brands) - typology - range	The products are varied. There are imaging, laboratory, operating room and resuscitation equipment, among others. We can mention some brands such as GEMS, Siemens, Philips, Draeger,...
Geographic area covered	irrelevant
Have you already worked with any Italian company? If yes, which ones?	Esaote Medical, GMM, Comecer,
Please indicate products/services/processes solutions you are looking for	medical equipment useful in a university hospital centre
You are looking for	<input type="checkbox"/> MEDTECH (Specify) X Medical and electromedical equipment X Medical devices X Laboratory X Services (i.e. Consulting, Training, Analysis) <input type="checkbox"/> HOSPITAL, CLINICS, SPA, FITNESS (Specify) X Equipment

BUYER COMPANY PROFILE

SPAGNA

Company name	More Labels Group SL
Website	www.morelabelsgroup.es
Activity description (Please indicate your core business)	We distribute various brands to big retailers /perfumeries. We sell high volume products to the biggest retailers in Spain . We look for brands/products to create traffic/sales in their stores
Your company is	<input type="checkbox"/> Importer / Distributor
Products you deal with (related brands) - typology - range	Perfumes ,cosmetics ,body care , impulse items
Geographic area covered	Spain
Please indicate products/services/processes/solutions you are looking for	Production Brands
You are looking for	<input type="checkbox"/> FOOD SUPPLEMENTS (Specify) <input type="checkbox"/> Products Holders <input type="checkbox"/> COSMETICS (Specify) <input type="checkbox"/> Manufacturer <input type="checkbox"/> OEM, ODM, Contract Manufacturing, Private Label <input type="checkbox"/> Cosmetics, Skin care & Fragrances <input type="checkbox"/> Hair Products & Equipment

BUYER COMPANY PROFILE

SPAGNA

Company name	PRONADIS, SL
Website	www.pronadis.es
Activity description (Please indicate your core business)	Import and distribution of dietary, natural and ecological products.
Your company is	<input type="checkbox"/> Importer / Distributor
Geographic area covered	Islas Canarias
Have you already worked with any Italian company? If yes, which ones?	Riso Scotti. (importer) La Selva. (distributor) Grazie (distributor)
Please indicate products/services/processes/solutions you are looking for	Health & Nutrition Beverages, Healthy Food, Organic Food, Gluten Free, Probiotics, Diet Products, Health Supplements & Nutrition, Nutritional Drink, Herbals
You are looking for	<input checked="" type="checkbox"/> FOOD SUPPLEMENTS (Specify) <input checked="" type="checkbox"/> Products Holders <input checked="" type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Bio Food / Special Food <input checked="" type="checkbox"/> COSMETICS (Specify) <input checked="" type="checkbox"/> Natural & Organics

BUYER COMPANY PROFILE

UCRAINA

Company name	Crown Agents
Website	https://www.crownagents.com/
Activity description (Please indicate your core business)	<p>Crown Agents are the procurement agent for the Ukrainian Ministry of Health for the fourth year running, tackling corruption and driving better results in public healthcare procurement as part of wide-ranging health sector reforms.</p> <p>Our approach Driving down costs of vital oncological medicines by building a wider network of trusted suppliers and creating a more competitive market for government contracts Improving manufacturing quality of oncological medicines by employing trusted manufacturers and suppliers Improving delivery terms by using these trusted manufacturers and suppliers Pioneering new tools such as a 'fast-track' drug registration service helping to get drugs to the people that need them most Working within the existing procurement framework to ensure that the impact the programme delivers is replicable by the MoH once our contract ends, ensuring a positive social legacy for the programme Pursuing a PR programme to tackle misinformation and raise public confidence in and awareness of the programme of reform</p>
Your company is	<input type="checkbox"/> General Contractor
Products you deal with (related brands) - typology - range	Drugs - Oncology, contraceptives, vaccines, etc. Medical devices - Dialysis, blood transfusion, diabetes management, heart surgery, etc.
Geographic area covered	Worldwide, focus on East Europe/Ukraine
Please indicate products/services/processes solutions you are looking for	Drugs, medical devices

You are looking for

- MEDTECH (Specify)
 - Medical and electromedical equipment
 - Medical devices
 - Laboratory
- PHARMACEUTICALS (Specify)
 - Marketing Authorisation Holders
 - Manufacturer
 - Contract manufacturing, Private label
 - API & Excipient Biotech