English Request for Information	Purchaser Company Data - Requirements - Needs
Data Purchasing Company	
Company Name	**Cofely Refrigeration GmbH**
Street Name	**Kemptener Str. 11-15**
Zip Code and City	**88131 Lindau**
Country	**Germany**
Webpage	www.cofely-refrigertion.de
Headquarters (country)	Lindau
Founded in (YYYY)	1834
Industry / Business Sector	refrigeration
Number of Employees	280
Turnover in million EUR	80 Mio. Euro
Top Sourcing Countries (Purchaser)	Germany
	Italy
	USA
	Hungaria
	Slowakia
Own Product Range - **Business Activities in Detail: Specialist in what?**	Cooling uniuts (plant engineering)
Sector of your main customers	**mark sector with "1"**
Metal (steel, aluminum, …)	1
Plastics (Cables, PET, …)	1
Electronics	1
Moulded / Stamped Parts, Castings	
Another sector – please, specify	
Industry of your main customers	**mark industry with "1"**
Automotive	1
Aviation	1
(Mechanical) Engineering	1
Pharma / Chemical Industry	1
Another industry – please, specify	1
The perfect supplier - Requirements	
Material Management / Logistics	**Must Have = 1	Nice to Have = 2**
Vendor Managed Inventory (VMI)	2
Consignment Warehouse	1
Own Stock	1
Own Truck Fleet	2
Contract with Big Logistics Provider (K+N, Panalpina, Schenker, BLG, Dachser, DHL …)	2
Certification / Quality Requirements	**Must Have = 1	Nice to Have = 2**
ISO 9001	1
ISO 14001	1
ISO/TS 16949	2
Compliance Indicator e.g. Code of Conduct, UN Global Compact, Green IT	2
Product Catalog in English	2
Fix determined Contact Person speaking English fluently	1
Further Criteria 1	*type here further requirements*
Further Criteria 2	*type here further requirements*
Production Goods	
Metal Sector	**Metal Sector**

Metal Working	mark needs with "1"
Metal constructions	1
Metal sub assemblies	
Sheet metal work	
Plant engineering	1
Tool construction	
Reinforcement meshes	
Stamp parts	1
Turned parts	1
Aluminium turned parts	
Copper turned parts	
Milled parts	
Pressed parts	
Welding parts	
Forgings	
Contact parts	
Fastener	1
Fittings	1
Deep drawn parts (Metal)	
Extruded aluminium sheath	
Extruded parts (Metal)	
Tubes	1
Piston rods	
Flanges	1
Filters (Metal)	
Springs	
Locks, padlocks, metal mountings for furniture, interior settings and apparals	
Blending parts	

Motors, Generator, Apparatus	mark needs with "1"
Electric motors and generators	1
Servomotors	
Diesel engines	
Electric app for line telephony	
Electrical app for switch. (ex fuse,switche,etc) not exceedg 1000 volt	

Electronical Equipment	mark needs with "1"
Insulated wire / cable	1
Cable confection	1
Wiring harness	1
PCBAs	
Boards / Plates	
Steering units	
Electronics / ECU	1
Control system	1
Coolers	1
Composite production	

Services, Information and Communication Sector

Other Services	mark products with "1"
Automation of production processes	1
Assembly / installation service	1
Builders' joinery, carpentry of wood	

Information and Communication Sector	mark products with "1"
Software development	1
Software-testing	1
Website design	
Industry application developments	
Mobile Internet technologies	
Application development	
Service hotlines – very good German and English skills	1
Business software (ERP, CRM, SCM solutions)	1