

“Piemonte Luxury and Design” Torino, 26-27th May 2016

COMPANY PROFILE

Company name	ISETAN MITSUKOSHI LTD
Address	3-14-1, Shinjuku Shinjuku-ku,
Zip code, City, Country	1600022, Tokyo, Japan
Website	http://www.imhds.co.jp/english/
N. of employees in the company	26000 (Including part time employees and trainees)
Following delegate will guarantee the attendance:	Position/Commodity: Director of Office in Milan
	Spoken Languages: Japanese, English, Italian
	Geographic areas covered: Italy, Spain, Portugal 1
Please indicate if you are:	department store retailer
Activity description: (Please indicate your core business)	<p>We are one of the main Japanese department stores. We have established the dominant uniqueness of Isetan Mitsukoshi, which is differentiated against our competitors, through our Store strategy including the three flagship Stores, three major regional centers (Sapporo, Nagoya, Fukuoka), and our suburban and regional small to medium-size Stores..</p> <p>List of Overseas Department Stores: Italy (Via Nazionale 259, Roma), China, Taiwan, USA, Thailand, Malaysia, Singapore.</p> <p>Isetan Mitsukoshi in Numbers: - Annual store visits: over 200 million visitors - Annual sales: JPY 1.2 trillion - Employees: 26.000 people - Number of garments sold annually: over 13.000</p>
Turnover in EURO 2015:	1.2 trillion JPY (in euro, about 9.2 billion euro in the exchange rate of 2016)



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“Piemonte Luxury and Design”

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<p>Please indicate if you have already worked with any Italian company/designer. If yes, which ones?</p>	<p>We've imported many Italian products from various companies. We are In Italy from over 30 years.</p>
<p>Please indicate the companies you want to start collaboration with:</p>	<p>Apparel fabrics</p> <p>Apparel</p> <p>Beachwear and lingerie</p> <p>Fashion accessories manufacturers (bags, scarves...)</p> <p>Fashion jewelry</p> <p>Home textile</p>
<p>Please indicate the companies selection: (check the attachments)</p>	<p>We're especially interested in fabric companies or manufacturers of fashion items (apparel, accessories). We're not interested in fine jewelry, furniture and facilities because we have no experience in these sectors and we have no possibility to order these kinds of categories.</p> <p><u>In addition, we are not interested in getting in touch with companies that already have partners/agents/distributors in Japan.</u></p>



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COMPANY PROFILE

Company name	DORIHITTI architectdesigner LeCercle Hitti
Address	Tayeh bldg., Zouk Highway
Zip code, City, Country	Lebanon
Website	www.dorihitti.com www.cerclehitti.com
N. of employees in the company	Around 70
Following delegate/s will guarantee the attendance:	Position/Commodity: Architect/Head of designers
	Spoken Languages: English, French, Arabic, Italian
	Geographic areas covered: Middle East
Please indicate if you are:	showroom architect/interior designer agent
Activity description: (Please indicate your core business)	Le Cercle Hitti is a Group of Premium furniture and Design companies which includes project department headed by DORIHITTI architect-designer. His influence is felt in the modern world of interior and exterior design by bringing together different styles and elements from various periods. Dori Hitti's career is glittered with many high profile designs in the Middle East, Europe and U.S.A. His interior and exterior design projects range from designing flats and restaurants to designing outstanding villas, yacht interiors, boutiques, spas, hotels and various other projects.
Turnover in EURO 2015:	Above 1 million USD
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	B&B Italia, Fendi



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Please indicate the companies you want to start collaboration with:

Furnishing fabrics manufacturers

Furniture producers

Interior and outdoor decoration manufacturers

Fixtures & equipment for houses, hotels, offices, shops

Interior finishes companies

Taps and fittings, valves manufacturers

Households items producers



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COMPANY PROFILE

Company name	SAKS FIFTH AVENUE (Viled Fashion LTD)
Address	Shop: Saks Fifth Avenue - Esentai Mall Almaty, Pr. Al-Farabi, 77/8 Office: 050051, Almaty, ul Fonvizin, 17A, BC Koktem Towers
Zip code, City, Country	050000, Almaty, Kazakhstan
Website	http://saks.kz/page/contacts ; http://viled.kz/about
N. of employees in the company	50
Following delegate/s will guarantee the attendance:	Position/Commodity: Junior Women's Buyer
Following delegate/s will guarantee the attendance: Please indicate if you are:	Spoken Languages: English, Russian
	Geographic areas covered: Almaty (Kazakhstan)
	showroom/concept store/shop distributor importer franchising
Activity description: (Please indicate your core business)	Concept store. We offer our customers a carefully selected range of women's, men's and children's clothing, accessories, shoes, jewelry, perfume and interior items.
Turnover in EURO 2015:	27 mln EURO
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	ALDO BRUE, ARMANI JEANS, ANTONIO MARRAS, ARMANI JR, ARMANI COLLEZIONI, ADD, ALBERTO GUARDIANI, BOTTEGA VENETTA, BRIONI, BAGUTTA, CANALI, CANTARELLI, CRUCIANI, CESARE PACIOTTI, CINZIA ROCCA, DOLCE & GABBANA, DEA, EMILIO PUCCI, EUGENIO MARINELLA, ERMANNO SCERVINO JUNIOR, FINAMORE, FRANKIE MORELLO, GALLUCCI, GIANFRANCO FERRE, GIANVITO ROSSI, GIAMBA, GIORGIO ARMANI, GUCCI, IL GUFO, IVV, IL TRENINO HATS, ILLESTEVA, KITON, LA PERLA, LE SILLA, LORO PIANA, M MISSONI, MARINA FOSSATI, MISSOURI, MONNALISA, MOSCHINO, MANTERO, MARCELO BURLON, 120% LINO, ZECCHINI D'ORO, VALENTINO, VALENTINO RED and others among more than 300 brands available on our website: http://saks.kz/brand



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<p>Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)</p>	<p>Saks Fifth Avenue - a premium network of shops known by smart choice for American and European collections. Which is a part of VILED Group - is the leading distributor of fine jewelry , watches, accessories , wine , interior items and clothing.</p> <p>www.viled.kz</p>
<p>Please indicate the companies you want to start collaboration with:</p>	<p>Apparel manufacturers</p> <p>Fashion accessories manufacturers</p> <p>Sunglasses manufacturers</p>



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COMPANY PROFILE

Company name	LUSSO d.o.o.
Address	Omladinskih brigade 90 B
Zip code, City, Country	11070, New Belgrade, Serbia
Website	www.lusso.rs
N. of employees in the company	13
Following delegate/s will guarantee the attendance:	Position/Commodity: General manager and partner
	Spoken Languages: Serbian, English, Italian
Please indicate if you are:	showroom/shop architect
Activity description: (Please indicate your core business)	Showroom specialized in the import and distribution of Italian furniture, interior elements and equipments for living and working spaces that offers interior design services for residential and commercial projects.
Turnover in EURO 2015:	5.000.000,00 €
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	We are working with at least 50 different Italian companies or agencies that produce or sell Italian designed furniture starting with: Magis, Poliform, Varenna, Valcucine, Fendi Casa, Armani Casa, Valcucine, Porada, Cassina, Rimadesio, Gervasoni, Calligaris, Lualdi, Bonaldo, Stosa, Emu, Flou, Giusti, Portos... http://www.lusso.rs/en/brands
Please indicate the companies you want to start collaboration with:	Furniture producers Interior and outdoor decoration manufacturers Interior finishes companies



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Company name	MEIHA TSANG INTERIORS
Address	7c Guilford street
Zip code, City, Country	London, United Kingdom
Website	www.meiha-tsang.com , www.couthandco.com
Following delegate/s will guarantee the attendance:	Position/Commodity: Creative Director/Owner
	Spoken Languages: English, Cantonese, a little of Italian
	Geographic areas covered: UK, USA, Europe and HK
Please indicate if you are:	architect/interior designer e-shop
Activity description:	<p>Meiha Tsang Interiors is an award winning design company which works in both the commercial & residential sector. We design and supply interior projects specializing in producing bespoke hi-end products. We also previously licensed the Peony to a lighting company which we have decided not to renew but to produce a small line of lampshades. We would also like to expand our Design/produce collection of textile products/accessories and would be interested in meeting manufacturers of cashmere, printers, and leather products.</p> <p>We have recently set up an E-shop which sell lifestyle products. www.couthandco.com</p> <p>We are interested in high quality interior/lifestyle products from cashmere throws to taps, bathroom and kitchen products.</p>
Please indicate which kind of customer you deal with	Private residentials, luxury hospitality and corporate clients.
Please indicate if you have already worked with Italian companies. If yes, which ones?	In the past I have worked with Ratti, Moschino, Clerici but not really for interiors apart from specifying products and furniture from companies like B&B italia. More recently Superinox.



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Please indicate if you are interested to buy products of:

Linen

Furniture

Interior and outdoor decoration

Fixture equipment for houses, hotels, offices, shops

Interior finishes

Taps and fittings, valves

Household items

Natural stones eg. marble, granite



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COMPANY PROFILE

Company name	MAGNETIK DOOEL
Address	Vasil Glavinov 3/10
Zip code, City, Country	1000, Skopje, Macedonia
Website	www.magnetik.com.mk
N. of employees in the company	~80
Following delegate/s will guarantee the attendance:	Position/Commodity: Director of operations
	Spoken Languages: Macedonian, English
	Geographic areas covered: Macedonia
Please indicate if you are:	distributor Importer retailer
Activity description: (Please indicate your core business)	We are fully vertically integrated in the retail process being the direct importer, distributor and owner/manager of the entire retail network for each of the brands that we represent. Representing 15 monobrand franchise stores including 15 world-famous fashion brands, and 1 multibrand franchise store, Magnetik Group is among the largest traders of fashion products on the territory of the Republic of Macedonia.
Turnover in EURO 2015:	~ 3.5 mil
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	MaxMara Fashion Group (Brands: Marella, PennyBlack, Max&Co., Weekend MaxMara), Paul&Shark, Liu Jo, Miroglio Fashion Group (Brands: Motivi, Oltre, Fiorella Rubino), Carpisa
Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)	Per maggiori informazioni si prega di consultare la presentazione aziendale dal nome “PRESENTAZIONE MAGNETIK DOOEL” presente al seguente link: http://iniziative.centroestero.org/piemonteluxuryanddesign2016
Please indicate the companies you want to start collaboration with:	Apparel manufacturers Fashion accessories manufacturers (bags, scarves...) Beachwear & Lingerie manufacturers Fashion Jewelry producers



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COMPANY PROFILE

Company name	DECORAMA – CARLO SCHEMBRI
Address	Halmann Vella Building, Block A level 1 – Mosta Road
Zip code, City, Country	Lija LJA 9016 -Malta
Website	www.carloschembri.eu
N. of employees in the company	6
Following delegate/s will guarantee the attendance:	Position/Commodity: Sales Director
	Spoken Languages: Italian, English, Maltese
	Geographic areas covered: Malta & Gozo
Please indicate if you are:	Project developer retailer architect interior designer
Company description (Please indicate your core business in detail)	Decorama is contracted to supply furniture, furnishings and related products for both domestic and commercial projects, including but not only, high end residential homes, apartments, hotels and hospitality, schools, offices, sports facilities and other similar projects.
Turnover 2015:	~ 3.0 mil
Please indicate if you have already worked with any European/ Italian company. If yes, which ones?	Under separate brand/identity, regularly worked with G&D Cucine, Aran world, Gruppo Penta, Calligaris, Arte Antiqua, Max Divani, Quinti sedute, Mix ufficio, Edenpark Firenze
Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)	Our team is currently in final stages of completing a hotel by 20/05. We also have 6 projects in different stages, from proposal to pre-delivery and installation.
Please indicate the companies you want to	Furnishing fabrics manufacturers Linen Manufacturers



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start collaboration with:

Furniture producers

Interior and Outdoor decoration manufacturers

Fixtures & equipment for houses, hotels, offices, shops

Interior finishes companies

Other: Smart Homes Systems



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Company name	HAPPY COLLECTIONS
Address	Ohotny Ryad 2. TC Modny Sezon
Zip code, City, Country	Moscow
Website	www.happycollections.ru
N. of employees in the company	50
Following delegate/s will guarantee the attendance:	Position/Commodity: development director
	Spoken Languages: English
	Geographic areas covered: Russia
Please indicate if you are:	showroom/concept store/shop agent distributor retailer wholesaler project developer architect e-shop
Company description (Please indicate your core business in detail)	Per maggiori informazioni si prega di consultare la presentazione aziendale dal nome “PRESENTAZIONE HAPPY COLLECTIONS” presente al seguente link: http://iniziative.centroestero.org/piemonteluxuryanddesign2016
Please indicate if you have already worked with any European/ Italian company. If yes, which ones?	Etro, Fiori di Venezia, Roberto Cavalli, Blumarine home collection and others. You can see the other brands on our website.
Please indicate the companies you want to start collaboration with:	Furnishing fabrics Linen Fashion accessories Furniture Architectural, structural and planning design services Interior and outdoor decoration



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COMPANY PROFILE

Company name	INTEX DZGN INC
Address	PO Box 94507
Zip code, City, Country	L3T 7R5 THORNHILL EAST – ONTARIO, CA
Website	www.intexdzgn.com
N. of employees in the company	2
Following delegate/s will guarantee the attendance:	Position/Commodity: Owner
	Spoken Languages: English
	Geographic areas covered: Canada Etiopia
Please indicate if you are:	Showroom Architect (residential & contract) General Contractor
Company description (Please indicate your core business in detail)	INTEX DZGN INC is a small architectural design company specialized in developing health related spaces such as dental offices, medical offices, spas, recreational spaces, massage therapy clinics, hearing aid clinics, sleeping aid clinics, reception areas. We are providing space planning and programming services for small to large private offices: industrial business offices, hub-networking offices, lawyer firms' offices. As well, we promote Murano Glass products handcrafted in Murano Island, Venice, Italy such as chandeliers, decorative vases and jewellery.
Please indicate if you have already worked with any European/ Italian company. If yes, which ones?	We collaborate with “ OROVETRO” Davide Vianello We promote decorative vases made by Afro Celotto We are collaborating with Alessandro Avitabile designing new ways of developing business between artists from Murano Island and potential buyers of their art in Toronto.
Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)	Medical Building at Eglington & Mount Pleasant
Please indicate the companies you want to start collaboration with:	Furnishing fabrics Linen Furniture Interior & outdoor decoration



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	Fixtures & equipment houses, hotels, offices, shops Interior finishes Fashion accessories Fashion jewelry
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COMPANY PROFILE

Company name	m2m DESIGN LOCAL INC.
Address	3 SUDBURY ST. SUITE 303
Zip code, City, Country	M6J 3W6
Website	www.m2mdesignlocal.com (under construction. We are restructuring and rebranding the company. If reference photos are required, please let us know)
N. of employees in the company	1
Following delegate/s will guarantee the attendance:	Position/Commodity: OWNER / PRINCIPAL DESIGNER
	Spoken Languages: ENGLISH, SERBIAN, BOSINAN, CROATIAN
	Position/Commodity: PRINCIPAL DESIGNER
	Geographic areas covered: CANADA AND USA
Please indicate if you are:	architect/interior designer
Activity description: (Please indicate your core business)	A client based boutique interior design firm specializing in residential, commercial and hospitality design. We are looking to bring new materials, finishes and products into the North American design world and market them accordingly
Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)	Toronto Downtown Condominium Budget: \$100,000 Size: 2100sq.ft - Space planning - Flooring to stay, thinking about sanding it down, re-staining and refinishing - New paint throughout - New lighting layout - pot lights throughout - New kitchen layout (inc. cabinetry, relocation of plumbing, plumbing fixtures, new appliances, lighting fixtures, hardware. - Guestroom bathrooms (inc. floors, vanity, fixtures, sink, lighting, toilet). - Master bathroom (inc. floors, vanity, fixtures, sink, lighting, toilet, remove shower and build new larger vanity, not sure whether to leave tub or get new one, definitely want tub in master) - 1 powder room (inc. floors, vanity, fixtures, sink, lighting, toilet) - Relocation of laundry unit from main floor to second floor (if possible) - 2 bedrooms (mainly furniture and light fixtures) - Set up speakers (they think that wiring is already done, they just need to be hooked up to system) - Possibly remove a closet - Convert stairwell wall from drywall to glass (leave stairwell as is) - Floor to ceiling windows throughout, new remote controlled blackout blinds.



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Please indicate the companies you want to start collaboration with:

Furnishing fabrics manufacturers

Linen manufacturers

Furniture producers

Geological studies

Interior and outdoor decoration manufacturers

Fixtures & equipment for houses, hotels, offices, shops

Interior finishes companies

Household items producers



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COMPANY PROFILE

Company name	BAOXINIAO GROUP (MUSE / SAINT ANGELO)
Address	BAOXINIAO INDUSTRIAL ZONE, YONGJIA , CHINA PIAZZA DUOMO 17, MILANO , ITALY
Zip code, City, Country	20120
Website	www.bxn.com
N. of employees in the company	>10,000
Following delegate/s will guarantee the attendance:	Position/Commodity: DIRECTING MANAGER
	Spoken Languages: ENGLISH
	Geographic areas covered: CHINA MAINLAND
Please indicate if you are:	chain store showroom/concept store/shop distributor retailer project developer e-shop
Activity description: (Please indicate your core business)	Fashion & Accessories, Textile, Su Misura / Made to Measure Retail, Food, Vino, Jewelry, E-commerce, Interior Design and Decoration, Furniture, Healthcare & Beauty, Luxury Travelling, And other activities related to “Lifestyle”
Turnover in EURO 2015:	500 million
Please indicate the companies you want to start collaboration with:	Furnishing fabrics manufacturers Fashion accessories manufacturers (bags, scarves...) Furniture producers Building and Investment Support Services Interior and outdoor decoration manufacturers Fixtures & equipment for houses, hotels, offices, shops Jewelry producer



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“Piemonte Luxury and Design” Torino, 26-27th May 2016

COMPANY PROFILE

Company name	SECOO ITALIA SRL
Address	PIAZZA DUOMO 17
Zip code, City, Country	20121 MILANO ITALIA
Website	www.secoo.com
N. of employees in the company	Over 700 employees in Secoo group whole world, and 3 in Secoo Italia
Following delegate/s will guarantee the attendance:	Position/Commodity: Business Executive
	Spoken Languages: Chinese, Italian, English
	Position/Commodity:
	Geographic areas covered:EU
Please indicate if you are:	e-commerce website chain store
Activity description: (Please indicate your core business)	Ecommerce of Luxury goods
Turnover in EURO 2015:	As Secoo Group: over 400 Miglioni Euro
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	Many. Tod's Group, Kiton, Etc.
Please give further useful information: (Please indicate if you have new business projects that are not mentioned in your website)	All mentioned, but maybe the following are not so noted: Asta, Automotivo, Viaggi.



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Please indicate the companies you want to start collaboration with:

Apparel manufacturers

Fashion accessories manufacturers (bags, scarves...)

Beachwear & Lingerie manufacturers

Sport items manufacturers

Jewelry producers

Fashion Jewelry producers

Furniture producers

Interior and outdoor decoration manufacturers



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“Piemonte Luxury and Design” Torino, 26-27th May 2016

COMPANY PROFILE

Company name	Itaoly S.r.l.
Address	Via dell'Artigianato 21, Concorezzo (MB)
Zip code, City, Country	20863, Concorezzo, Italy
Website	www.itaoly.it
N. of employees in the company	28
Following delegate/s will guarantee the attendance:	Spoken Languages: Italian, Chinese, English
	Position/Commodity: CEO; Marketing Manager; Business Department Manager
	Geographic areas covered: Italy and China
Please indicate if you are:	
Activity description: (Please indicate your core business)	Itaoly srl is the first B2B e-commerce platform between Italy and China, we dedicate to exporting the high-quality Italian products to China, including foods, cosmetics, etc.
Turnover in EURO 2015:	
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	
Please indicate the companies you want to start collaboration with:	Fashion accessories manufacturers (bags, scarves...) Fashion jewelry



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“Piemonte Luxury and Design” Torino, 26-27th May 2016

COMPANY PROFILE

Company name	YINHE HUB
Address	Piazzale Accursio 14
Zip code, City, Country	Milano
Website	www.yhhub-reteimprese.com
N. of employees in the company	
Following delegate/s will guarantee the attendance:	Spoken Languages: Italian, Chinese, English
	Position/Commodity: CEO; Marketing Manager; Business Department Manager
	Geographic areas covered: Italy and China
Please indicate if you are:	
Activity description: (Please indicate your core business)	Yinhe Hub collaborates with distributors in Asia in several fields as food, fashion, furnishing, real estate, tourism Mainly interested in: fashion accessories, fashion jewelry, furniture
Turnover in EURO 2015:	
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	
Please indicate the companies you want to start collaboration with:	Apparel manufacturers Fashion accessories manufacturers (bags, scarves...) Jewelry producers Furniture



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“Piemonte Luxury and Design” Torino, 26-27th May 2016

COMPANY PROFILE

Company name	IPSO FACTO SYNERGY
Address	Via Argelati 35
Zip code, City, Country	Milano
Website	www.chinatoitaly.it
N. of employees in the company	
Following delegate/s will guarantee the attendance:	Spoken Languages: Italian, English
	Position/Commodity: owner
	Geographic areas covered: China
Please indicate if you are:	e-commerce website agent project developer e-shop
Activity description: (Please indicate your core business)	China To Italy is specialized in marketing activity. It's in able to promote tourist Italian area and Italian products in China. They have developed important agreement with the most important ecommerce Chinese platform.
Turnover in EURO 2015:	600.000
Please indicate if you have already worked with any Italian company/designer. If yes, which ones?	
Please indicate the companies you want to start collaboration with:	Fashion accessories manufacturers (bags, scarves...) Sport items Furniture Fixtures & equipments



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