

**Ricerca controparti commerciali e incontri b2b in Canada
COMPANY PROFILE**

**Company information**

|  |  |
| --- | --- |
| **Company name** |  |
| **Address** |  |
| **Year of foundation** |  |
| **Employees** |  |
| **Turnover 2021** |  |
| **% turnover export** |  |
| **Website** |  |
| **Social channels** **(please insert links)** |  |

**Contact person for this activity**

|  |  |
| --- | --- |
| **Name**  |  |
| **Surname** |  |
| **Role** |  |
| **E-Mail** |  |
| **Mobile number** |  |

**Company overview**

1. **General description of the company and of its activity**
2. **Main products**
3. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
4. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
5. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
6. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
7. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
8. **Main foreign markets**
9. **Target clients**
10. **Clients / references (please specify some names)**
11. **Certifications**
12. **Main factors of competitiveness of your company:**

 [ ]  Design [ ]  Price / quality

 [ ]  Quality [ ]  Brand

 [ ]  Technology / Innovation [ ]  Range of products

 [ ]  Other (specify)

**Your presence in Canada**

1. **Do you have any experience on the Canadian market? If yes, please detail.**
2. **Is your company in contact with Canadian companies?**

[ ]  YES [ ]  NO

1. **Would you like to contact some specific companies on the Canadian market?**

[ ]  YES [ ]  NO

**If yes, please specify:**

1. **Are there any specific companies on the Canadian market that you don’t want to contact?**

[ ]  YES [ ]  NO

**If yes, please specify:**

**Partner research**

1. **Description of the counterpart you would like to meet during the event**
2. **Please indicate what you are looking for in the Canadian market:**
* Capital for investment
* New partners for financial cooperation
* Agents
* Representative for after-sales service
* Local partner for commercial assistance
* New production deal
* Local company for subcontracting agreement
* Know-how
* Other, ……..