

NET-TO-WORK HEALTHCARE SECTOR

BUYER COMPANY PROFILE



REPUBBLICA
CECA

Company name	ARDEZ Pharma, spol. s r.o.
Website	www.ardez.cz
Date of establishment	7/6/1991
Turnover in euro (€) in 2019/20	8 mil. EUR
Nr of employees in 2019/20	30
Activity description (Please indicate your core business)	Promotion and distribution of pharmaceuticals and non-pharmaceuticals - Retail and Hospital business. Special/extraordinary imports and Specific Therapeutical Programs. Exclusive promotion. Regulatory services. Consultations.
Your company is	<input checked="" type="checkbox"/> <u>Importer / Distributor</u> <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Distribution and In-licensing projects. Preferentially under Ardez's brand name. Retail line (scope of TAs): Neurology, Psychiatry, Gynaecology, Urology, retail pharmacies Hospital line: HOS, centralised products e.g . intensive care products, inj. ATBs, some rather niche ONCO products, intensive obstetrics, etc. Broadening range of medical devices and food supplements to complement our pharmaceuticals.
Indicate whether you have your own brand/s	Yes, we have our own brands in all three areas (RX, FS, MD)
Geographic area covered	Czech Republic, Slovakia
Have you already worked with any Italian company? If yes, which ones?	Yes, we have cooperation with Italian companies e.g. with Hikma Italia Spa, IBI LORENZINI S.p.A., L. MOLteni & C.
Please indicate products/services/processes/solutions you are looking for	Primarily we look for clinic projects in Retail (stated TAs) and for exclusive distribution in Hospital business.

You are looking for

- MEDTECH (Specify)
 - Medical and electromedical equipment
 - Medical devices**
 - Furniture and hospital goods
 - Laboratory
 - Digital Health
 - Services (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)
 - Marketing Authorisation Holders**
 - Manufacturer**
 - Contract manufacturing, Private label
 - API & Excipient Biotech
 - Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
 - FOOD SUPPLEMENTS (Specify)
 - Products Holders**
 - Manufacturer**
 - Contract manufacturing & Private Label
 - Ingredients, Raw Materials
 - Bio Food / Special Food
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)

BUYER COMPANY PROFILE



REPUBBLICA
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Company name	Aspironix Group s.r.o.
Website	www.aspironix.com
Date of establishment	2011
Turnover in euro (€) in 2019/20	15
Nr of employees in 2019/20	60
Activity description (Please indicate your core business)	Distribution of medical devices, advisory, investment
Your company is	<input type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Wound Care, Cardiology & Radiology, General Surgery, Urology & Gynecology, Aesthetics, (Previously Orthopedics)
Indicate whether you have your own brand/s	N/A
Geographic area covered	Czech Republic, Poland, Slovakia
Have you already worked with any Italian company? If yes, which ones?	Waldner
Please indicate products/services/processes/solutions you are looking for	Medical devices: Wound Care, Cardiology & Radiology, General Surgery, Urology & Gynecology, Aesthetics but we are also interested in other areas of medical devices, you never know in which one you will find an interesting supplier

You are looking for

- MEDTECH (Specify)**
 - Medical and electromedical equipment**
 - Medical devices**
 - Furniture and hospital goods
 - Laboratory**
 - Digital Health**
 - Services** (i.e. Consulting, Training, Analysis)
 - PHARMACEUTICALS (Specify)**
 - Marketing Authorisation Holders
 - Manufacturer
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 - FOOD SUPPLEMENTS (Specify)**
 - Products Holders
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