CLEANTECH & GREEN BUILDING BUSINESS DAYS
B2B EVENT
Torino, 16th – 17th May 2023

BUYERS' COMPANY PROFILE

SUDAFRICA	
Company name	3 Dot Construction And Developments (Pty) Ltd
Website	www.3dot.co.za
Contact person attending the event	Eddy Giuricich
	Spoken Languages: English and broken Italian
Description of your activity (please indicate your core business)	Construction (Industrial, commercial and residential) and property developments (Residential)
Date of establishment	February 2013
Nr of employees in 2020/2021	30
Please specify the products you deal with (and related brands): - typology - range	All building products and materials including renewable energy efficient products i.e., Victron and Sunsynk, Samsung, LG, SMEG, Legrand and Onesto, Dorma and Eurolux, Ajax security to mention a few.
Geographic areas covered	Gauteng, Western Cape, KwaZulu Natal, North West Province, Limpopo (Provinces within South Africa)
Please indicate if you are sole agent of foreign products	No
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	SMEG

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Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Jetline Printers Various Private Schools (Brescia House, St David's Marist, American International School) Maronite Catholic Church of South Africa Daimler / Mercedes Benz Shoprite Checkers Praga Technical RG Bros DEVMCO Developers
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	1) Maronite Catholic High School and Hall – Education – €3,3 mil. 2) Daimler Chrysler Truck and Bus Facility – Industrial - €4,7 mil. 3) Salta Housing Development – Residential - €5 mil. 4) Bradford Corner – Residential - €2,5 mil.
Sub-sectors you are mostly interested in:	**ENVIRONMENT** ✔ Engineering / geological, hydrogeological & geotechnical engineering / environmental geology ✔ New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) **RENEWABLE ENERGY** ✔ Photovoltaic ✔ Solar Energy (thermal) ✔ Energy efficiency **INFRASTRUCTURES/PUBLIC WORKS** ✔ Power distribution and energy production (including smart grid and off grid systems) ✔ Public works (hospitals, schools, sports facilities) **GREEN & SMART BUILDING** ✔ Territorial planning, pre-feasibility & feasibility studies ✔ Architectural, structural and planning design services ✔ Construction of civil, industrial and commercial buildings ✔ Interior and outdoor decoration ✔ Furniture, fixtures and equipment for houses, hotels, offices, shops ✔ Interior finishes ✔ Lighting ✔ Taps and fittings, valves & related mechanical works ✔ Monitoring & safety, Building Management systems, access control, security and alarm systems ✔ Construction materials
Please indicate products / services / processes / solutions you are looking for	We are looking for green cost effective and energy efficient solutions / products for entry into the South African market specifically for the construction and property sector.

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Please indicate which kind of cooperation you would be more interested in	Companies in the property and building sectors.
Please indicate the specific purpose of your participation to the event	We are looking for foreign partners that can introduce fresh and innovative ideas / products into the fast-developing South African market specifically for the property and built environment sectors.

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SUDAFRICA	
Company name	NATURA ENERGY (PYY) LTD
Website	www.natura-energy.com
Contact person attending the event	Ezio Vernetti
	Spoken Languages: English, Italian, French
Description of your activity (please indicate your core business)	Natura Energy is a developer of independent power projects with activities in South Africa and Namibia. We develop renewable energy and thermal power projects from inception to operations. We do this in partnership with world-leading international OEMs, engineers and advisors.
Date of establishment	2010
Please specify the products you deal with (and related brands): - typology - range	Utility scale solar PV power plants
Geographic areas covered	South Africa and Namibia
Please indicate if you are sole agent of foreign products	no
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Yes Globeleq Africa Limited (UK)Wartsila (Finland)
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Energy Traders: PowerX – South Africa Africa GreenCo – Southern African Power Pool

Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	Namibia: TeraSun Energy South Africa: Parsons Power Park
Sub-sectors you aremostly interested in:	**ENERGIES** ✔ Photovoltaic ✔ Renewable energy ✔ Hydrogen ✔ Waste to energy ✔ Engineering
Please indicate products / services / processes / solutions you are looking for	All supplies necessary for utility scale solar PV power plants SCADA systems Monitoring systems
Please indicate which kind of cooperation you would be more interested in	Supply of equipment Representation of products
Please indicate the specific purpose of your participation to the event	To initiate business with potential suppliers of goods and services that would bring value to our business offering in South Africa and Namibia in the space of utility scale solar PV plants and in the waste to energy space.

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