


CLEANTECH & GREEN BUILDING BUSINESS DAYS

B2B EVENT

Torino, 16th – 17th May 2023

BUYERS' COMPANY PROFILE

SPAGNA	
Company name	CORPORACIÓ GRIÑÓ
Website	www.grinyo.com ; www.heraholding.com
Contact person attending the event	ALBERT MATEU CASTELLÓ
	Spoken Languages: Spanish, English
Description of your activity (please indicate your core business)	<p>Our business model is based on transforming waste into resources and promoting the transition to a carbon neutral society as a priority to create long-term value.</p> <p>We are present throughout the value chain, working in 5 business lines: Waste Treatment, Energy, Water, Soil and Services.</p> <p>In the treatment division: We design, build and operate infrastructures for the treatment of different types of waste, with the aim of selecting, classifying, recovering and/or recovering material or energy by-products or waste, with treatment facilities spread throughout Spain, including plants for the selection and sorting of packaging, biomethanisation, composting plants, transfer, hazardous waste, treatment of End-of-life tyres, production of SRF and plants for the recovery of raw materials.</p> <p>We also have plants for obtaining biogas from anaerobic digestion of organic waste and gasification plants (with biomass and SRF).</p> <p>We work in the integral water cycle and have our own technology for the decontamination of soil and groundwater and we have a fleet of authorised trucks and a large number of approved containers of different sizes and characteristics adapted to each type of waste.</p>
Date of establishment	90 years ago
Nr of employees in 2021/2022	715 pax (2021)
Please specify the products you deal with (and related brands): - typology - range	All kind of waste

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Geographic areas covered	Spain, Colombia, Dominican Republic
Please indicate if you are sole agent of foreign products	No
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Yes. We work with Italian waste management companies, including: Sapna, Dife, aboneco, Convertini, Enki, Paservice, Viveco, A2A, Caris, ecologia Italiana, Di Gennaro
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Idem
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	The company has experienced significant growth over the last five years in the design, construction, and operation of facilities for transforming waste into a resource: <ul style="list-style-type: none"> ▪ two environmental complexes (one in the province of Toledo and the other in the province of Cuenca, both in Spain) to ensure pre-treatment, to guarantee the correct elimination of those waste streams that have not been able to be recovered materially or energetically beforehand. ▪ a biomass and waste gasification project, where the syngas generated is used for steam production: The activity, integrated in the customer's AAI, produces 140k t/year of steam. ▪ plants for obtaining biogas from anaerobic digestion of organic waste. With them, not only do we contribute to the valorisation of resources thanks to the production of renewable energy and bioproducts such as biofertilisers, but we also contribute to the elimination of GHG, promote territorial structuring and job creation.
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ✓ <input type="checkbox"/> Waste collection / management / recycling ✓ <input type="checkbox"/> New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) ✓ <input type="checkbox"/> Environmental infrastructures <p>ENERGIES</p> <ul style="list-style-type: none"> ✓ <input type="checkbox"/> Oil and Gas ✓ <input type="checkbox"/> Biogas/Biomass/Biomethane ✓ <input type="checkbox"/> Hydrogen

Please indicate products / services / processes / solutions you are looking for	we are interested in looking for new business options in waste management.
Please indicate which kind of cooperation you would be more interested in	we are open to any type of cooperation, depending on the type of solution
Please indicate the specific purpose of your participation to the event	We have been doing business with Italian companies for about 6 years, managing waste of all kinds. We are now interested in getting to know the Italian waste and energy market at first hand in order to establish collaboration links.

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