

BUYERS' DAYS: Programma di incontri B2B per il settore tessile

Milano e Biella
(19 - 20 settembre 2024)

COMPANY PROFILE 1

Company name	St. Geneve
Country	Canada
Website	www.stgeneve.com
Number of employees in 2023	40-50
Following delegate will attend the b2b event:	Position in the company: Creative Director, linen designer
	Spoken Languages: English
	Geographic areas covered: Canada, USA
Please indicate if you are:	Distributor, importer, wholesaler
Activity description: (Please indicate your core business)	Manufacturer of fine Down and bedlinen products
Please indicate the products you are most interested in:	Yarns for weaving Yarns for knitting Technical yarns Fabrics and textiles especially for interiors Fashion accessories (buttons, trimmings, elastic ribbons, etc....) Dyeing, Finishing and sustainable treatments for fashion

COMPANY PROFILE 2

Company name	VIEIRA POCARGIL, SA
Country	Portugal
Website	www.pocargil.pt

Number of employees in 2023	1000+ (the whole group)
Following delegate will attend the b2b event:	Position in the company: Head of Purchasing Department
	Spoken Languages: English, Portuguese, Spanish, French
	Geographic areas covered: Portugal, Morocco
Please indicate if you are:	Garment creator and manufacturer
Activity description: (Please indicate your core business)	We create the styles (we have more than 30 designers) and we present to all departments of Inditex. We buy yarn, fabrics (circular and wovens), we do the garments, and we ship to Inditex.
Please indicate the products you are most interested in:	Yarns for knitting Fabrics for women's fashion Dyeing, Finishing and sustainable treatments for fashion

COMPANY PROFILE 3

Company name	The Cashmere Designer
Country	France
Website	www.thecashmeredesigner.com
Number of employees in 2023	1
Following delegate will attend the b2b event:	Position in the company: Founder and Designer
	Spoken Languages: English, French
	Geographic areas covered: Global (clients tend to be from USA, UK, Australia, Mongolia, China, Switzerland, Denmark, Germany)
Please indicate if you are:	Fashion designer, consultant
Activity description: (Please indicate your core business)	As a freelance knitwear designer, my expertise encompasses all aspects of knitting extending to all areas of textile innovation and development.
Please indicate the products you are most interested in:	Yarns for knitting Technical yarns Fabrics for women's fashion Dyeing, Finishing and sustainable treatments for fashion

COMPANY PROFILE 4

Company name	The Fashion Founder
Country	UK
Website	www.thefashionfounder.co.uk
Number of employees in 2023	1
Following delegate will attend the b2b event:	Position in the company: Founder, designer and consultant
	Spoken Languages: English
	Geographic areas covered: UK, Europe (Italy, Switzerland, Portugal, France), USA, Canada, China, Australia, Indonesia
Please indicate if you are:	Fashion designer, brand consultant
Activity description: (Please indicate your core business)	<p>The Fashion Founder excels in offering end-to-end design, sourcing, and brand consultancy services to fashion businesses worldwide. We collaborate with fashion founders to provide comprehensive support in developing robust brand infrastructures, from concept to production.</p> <p>Our core services include:</p> <ul style="list-style-type: none"> • Sourcing: We identify and procure premium quality fabrics, trims, and materials that align with our clients' vision and standards. • Sustainability and Ethics: We place a core focus on and prioritise sustainable and ethical practices throughout the supply chain, ensuring our products are not only high-quality but also environmentally and socially responsible.
Please indicate the products you are most interested in:	<p>Yarns for weaving Yarns for knitting Technical yarns Fabrics for women's fashion Fabrics for men's fashion Leather fabrics Fashion accessories (buttons, trimmings, elastic ribbons, etc....) Dyeing, Finishing and sustainable treatments for fashion</p>

COMPANY PROFILE 5

Company name	K. Alexandra
Country	Ireland
Website	www.kalexandra.co.uk

Number of employees in 2023	1
Following delegate will attend the b2b event:	Position in the company: Founder and designer
	Spoken Languages: English, French
	Global – mostly North America, Europe, UK & Ireland, Australasia
Please indicate if you are:	Fashion designer
Activity description: (Please indicate your core business)	<p>Fashion designer & Tech Pack Specialist. I work with my clients through design development, finessing the styles before moving forward into tech packs for production.</p> <p>I also source manufacturing solutions for my clients and liaise directly with factories on their behalf. I carry through with clients into sampling, fittings/markups until PP sample is achieved and bulk prod is ordered.</p> <p>I work predominantly with female led start-ups and SMEs in all categories of womenswear (wovens/cut and sew jerseys) and accessories including bags and handbags.</p>
Please indicate the products you are most interested in:	<p>Fabrics for women's fashion</p> <p>Leather fabrics</p> <p>Fashion accessories, anything that can be used within women's fashion and leather handbags, buttons, trims, elastics, hardware, clasps.</p> <p>Dyeing, Finishing and sustainable treatments for fashion</p>

COMPANY PROFILE 6

Company name	Riopele
Country	Portugal
Website	www.riopele.pt
Number of employees in 2023	1100
Following delegate will attend the b2b event:	Position in the company: Sourcing manager
	Spoken Languages: English, Portuguese
	Europe, USA, Asia
Activity description: (Please indicate your core business)	100% vertically integrated production, with a capacity of over 700.000 meters of fabric per month. The company vertically integrates the areas of R&D, Spinning. Dyeing, Twisting, Weaving and Finishing.
Please indicate the products you are most interested in:	<p>Yarns for weaving</p> <p>Technical yarns</p> <p>Fabrics for women's fashion</p> <p>Fabrics for men's fashion</p>

COMPANY PROFILE 7

Company name	Michael Rechberger GmbH
Country	Austria
Website	www.rechberger-textil.at
Number of employees in 2023	4
Following delegate will attend the b2b event:	Position in the company: CEO
	Spoken Languages: English, German
	Germany and Austria
Please indicate if you are:	Weaving mill
Activity description: (Please indicate your core business)	Yarns sourcing and fabric weave in house. The finishing of our fabrics comes from subcontractors. The sewing of the bed linen, tablecloth and kitchen linen is in house.
Please indicate the products you are most interested in:	Yarns for weaving Technical yarns