



DOING BUSINESS WITH THE AGENCIES OF THE EUROPEAN UNION

Turin, January 30th 2024

PALAZZO MADAMA [Sala Feste & Corte Medievale] – Piazza Castello, Torino

08:45 – 09:30	Arrival and registration of participants
09:30 – 9:50	Institutional welcome and introduction
I. PROCUREMENT BY EU AGENCIES	
09:50 – 10:00	How Agencies contribute to the EU
10:00 – 10:20	Strategic relevance of EU public procurement and highlights on the regulatory framework <ul style="list-style-type: none"> - Procurement strategy state of play - Principles of public procurement - Overview of procedure types and contracting methods - Joint procurement
10:20 – 10:40	Future of procurement: sustainability and emerging technologies
10:40 – 11:00	Coffee break
11:00 – 12:30	Procurement needs of participating agencies: <ul style="list-style-type: none"> - Agencies' mandate - Specific procurement needs and planning
12:30 – 12:45	Experiences from the business <ul style="list-style-type: none"> - Experiences, main challenges and opportunities - Joint tendering and subcontracting
12:45 – 13:00	Key take aways
13:00 – 14:00	Networking lunch
II. PROCUREMENT IN PRACTICE	
14:00 – 14:30	Making the utmost of the eProcurement tools <ul style="list-style-type: none"> - Registration and credentials to Funding and Tenders portal - How to look for procurement opportunities - How to submit tenders - Historical data
14:30 – 15:30	Practical guidance on tender preparation <ul style="list-style-type: none"> - Administrative documents - Exclusion, selection and award criteria - Technical and financial proposal - Common practical issues and how to address them
III. AGENCIES IN DIRECT	
15:30 – 17:30	Business to Agencies meetings