


ENERGY AND CLEANTECH BUSINESS DAYS

Virtual B2b event

June 17th - 18th 2021

BUYERS' PROFILE

GREECE		
Company name	POLYECO S.A.	
Address	Industrial Area of Sindos, Block 52d	
Post code, City	57022, Thessaloniki	
Website	www.polyeco.gr	
Contact person (name and position)	Giannis Karakolis North Greece Director	
Spoken languages	English	
Description of your activity	Waste Collection, management and valorization services, especially for industrial clients Remediation of polluted sites Oil & Pollution Prevention	
Date of establishment	2001	
Turnover	~25 million Euros	
Nr of employees	150	
Geographic areas covered	Greece Branches in Albania, Serbia and Kosovo	
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	No	
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	Industrial clients HELPE, TITAN, VIOHALCO etc	

Sub-sectors you are mostly interested in:	ENVIRONMENT <ul style="list-style-type: none"> Soil/contaminated land monitoring and treatment / remediation Waste collection / management / recycling
Please indicate products/services/processes/solutions you are looking for	Providers of equipments Providers of technologies New partnerships in specific areas (such as soil remediation, hazardous waste treatment, water and underground pollution)
Please give the specific purpose of participating to the event	New partnerships


HUNGARY		
Company name	TSPC Technical Supervision and Planning Consulting Hungary Kft.	
Address	Magyar u. 36. Budapest, HUNGARY	
Post code, City	H-1053	
Website	www.tspc.hu	
Contact person (name and position)	MÁRKUS, Ferenc Head of International Relations	
Spoken languages	English, Hungarian	
Description of your activity	Architectural and engineering design, project management and construction. General design, structural design, MEP/HVAC design, urban design, green design, LEED, BREEAM, BIM-method.	
Date of establishment	2012	
Turnover	~ 5.000.000 EUR	
Nr of employees	150	
Please detail the products you deal with (and related brands): - typology - range	Services: architectural and engineering design, project management and construction. We are involved in large scale projects.	
Geographic areas covered	Hungary, Europe, Worldwide	

<p>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</p>	<p>TSPC Group has branch offices is Croatia (Zagreb) Slovakia (Komarno) and partners in many countries.</p>
<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>real estate development companies industrial and logistics companies state, ministries, municipalities</p>
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>education: University of Physical Education (Budapest, Hungary) health care buildings: hospital Budapest urban design: public city park Budapest Széllkapu residential building: Mázsa tér (Budapest, Hungary) cultural building: National Dance Theater (Budapest, Hungary) sports facilities: Swimming Pool (Szeged, Hungary) historical monument building: Tura castle (Hungary) tourism building: Rakpart Hotel (Győr, Hungary) industrial and logistics</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ Engineering / geological, hydrogeological & geotechnical engineering / environmental geology ▪ Water/waste water treatment <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Energy efficiency <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Bridges and viaducts ▪ Airports, Ports ▪ Urban transport ▪ Public works (hospitals, schools, sports facilities) <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Territorial planning, pre-feasibility & feasibility studies ▪ Architectural, structural and planning design services ▪ Engineering management ▪ Plant design (heating systems, ventilation, HVAC etc) ▪ Construction of civil, industrial and commercial buildings ▪ Interior and outdoor decoration

Please indicate products/services/processes/solutions you are looking for	Products, technologies and services related to buildings and construction industry
Please give the specific purpose of participating to the event	Getting to know new technologies and products that we can utilize in the buildings designed/constructed by us. Establish new partnerships with architecture and design companies in order to participate together to local, national and international tenders related to building and construction.


MACEDONIA		
Company name	Nastel DOO Skopje	
Address	Dame Gruev 14	
Post code, City	1000, Skopje	
Website	www.nastel.mk	
Contact person (name and position)	Natasha Azmanova, project manager	
Spoken languages	Macedonian, English, basic in Italian and Spanish	
Description of your activity	Nastel is a domestic real estate developer with extensive local experience, we have built 30000m ² office space and 100000m ² residential space in Skopje, with new projects in the planning process.	
Date of establishment	2002	
Turnover	50 million euro	
Nr of employees	22	
Please detail the products you deal with (and related brands): - typology - range	All construction materials needed in residential and commercial buildings.	
Geographic areas covered	North Macedonia	
Please indicate if you have business with foreign/Italian companies.	We work mainly with European and American brands, from Italy we buy tiles- Atlas Concorde, Marazzi and Laminam and fan coils from Sabiana.	

<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>Our clients are international well-known companies from the pharmaceutical and tobacco industry, IT companies, auditing and insurance companies and marketing agencies, etc.</p>
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>1. Investment and construction: Nastel Business Centre – office building – 13000m² 2. Investment and construction: Nastel Taftalidze – residential building – 40000m²</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Furniture, fixtures and equipment for houses, hotels, offices, shops ▪ Interior finishes ▪ Lighting ▪ Construction materials
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Interior finishes and construction materials</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>We would be interested in purchasing construction materials.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>We were invited by the Italian embassy in Skopje to participate and find new perspective collaboration with Italian companies in our upcoming projects</p>


<p>ROMANIA</p>	
<p>Company name</p>	<p>Eco Sud S.A.</p>
<p>Address</p>	<p>Ankara no 3, section 1, Bucharest</p>
<p>Post code, City</p>	<p>011833</p>
<p>Website</p>	<p>http://ecosud.ro/</p>

Contact person (name and position)	Florina Sandu – Legal Adviser
Spoken languages	Romana, Italiana
Description of your activity	EcoSud is a major provider of integrated environmental solutions for the storage and disposal of solid and assimilable household waste, both urban and industrial.
Date of establishment	2001
Turnover	103.890.002 RON – 2020
Nr of employees	295
Please detail the products you deal with (and related brands): - typology - range	Environmental Services/Waste management
Geographic areas covered	Bucharest Municipality and neighboring localities, Craiova Municipality and Dolj County, Teleorman County, Giurgiu County, Bacau County, Neamt County.
Please indicate if you are sole agent of foreign products	Not
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Not
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	The main clients of Eco Sud are the Romanian Public Authorities and companies whose object of activity is waste collection such as: Rosal Grup, Supercom, ADIS Bacau, Salubritate Craiova.
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	Eco Sud S.A. participated in public tenders for waste disposal. In 2017 we won the tender from Fratesti Giurgiu and thus we started the operation of the Giurgiu Integrated Waste Management Center, located in Fratesti commune; In 2017 we won the auction in Bacau and thus Eco Sud S.A. ensures the effective management of the Integrated Waste Management System in Bacau County and will include cells 2, 3 and 4, the sorting facilities in Bacau, Onesti and Moinesti, the composting facilities in Bacau and Onesti and the transfer stations in Onesti, Gaiceana and Beresti - Tazlau, serving a number of 93 municipalities, cities and communes in Bacau County; In 2019 we won the auction in Piatra Neamt and thus, starting with March 2019, the services for managing the Girov non-hazardous waste landfill. In the last five years Eco Sud was involved in waste management facilities in


	<p>six different location in Romania, operating 6 waste sorting stations, 4 composting stations, 3 transfer platforms and 6 ecologic Landfills, as follows:</p> <ul style="list-style-type: none"> - The Landfill for Industrial and Urban Solid Waste in Vidra, providing services to Bucharest and neighbouring areas - The Regional Landfill for Industrial and Urban Solid Waste in Mofleni, providing services to Craiova and to Dolj County - The Central Landfill in Mavrodin for the sorting, composting, processing and storing of the solid municipal waste, providing services to the Teleorman County - The Fratesti Integrated Waste Management Centre carrying out sorting and storage activities, providing services to Giurgiu County. - The Solid Waste Integrated Waste Management System carrying out storage, transfer and sorting activities, providing services to Bacau County. - Non-hazardous Waste Landfill Girov with treatment activities, non-hazardous waste disposal and transfer, serving the Neamt County.
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ Waste collection / management / recycling ▪ Water/waste water treatment ▪ New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Biogas/Biomass/Biomethane ▪ Cogeneration / Trigeneration ▪ Cogenerating electrical energy and hot water using biogas from landfills
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Eco Sud S.A. is a company open to new technology and is open to collaboration with an external partner to improve / expand its waste treatment activity.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>We are looking for a partner to come up with innovative solutions to upgrade and expand the current activity of the company.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>Professional experience, improving the activity, meeting new business partners.</p>

SLOVAKIA		
Company name	WST, s.r.o.	
Address	Gajova 11B	
Post code, City	Bratislava 811 09	
Website		
Contact person (name and position)	Ing. Peter Kučera, individual manager director Ing. Pravda	
Spoken languages	Slovak, Russian, English	
Description of your activity	<p>Mr. Kucera is:</p> <ul style="list-style-type: none"> - owner of WST s. r. o. - owner of Commercial Contact s.r.o., (http://www.commercialcontact.com) - distributor for Slovakia for Samsung Chemicals - distributors for Slovakia of polymers - distributor as GS Global, http://www.gsgcorp.com/en/ - sales and purchasing manager for Boka, www.bokajs.sk 	
Date of establishment	WST: 09/17/1999 Commercial Contact : 11/08/2012	
Turnover	WST s.r.o.: € 150,000 Commercial Contact s.r.o.: € 1458386 Boka s.r.o.: € 1,900,000	
Nr of employees	WST:5 CC: 9	
Please detail the products you deal with (and related brands): - typology - range	<p>WST: import export for materials for construction and chemicals (mostly polymers).</p> <p>Commercial Contact:</p> <ul style="list-style-type: none"> - Railway tracks construction (Demolition of existing tracks; Construction of railway tracks; Construction of new diversions; Track adjustment; Aluminothermal welds; Assembly of glued insulated joints; Change of rails; Picketing for the curve reference; Assembly of Vossloh brackets for curves; Rehabilitation of the ballast. - Undergrounds and tramways (CLS track construction; Construction of diversions in CLS; Creation of side platforms and containment walls in CLS) - Civil constructions 	
Geographic areas covered	Europe	

Please indicate if you are sole agent of foreign products	No
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Yes
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	WST: construction companies, factories, state companies CC: state companies, construction companies, railway carriers
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	Commercial Contact: - Participation in the construction of the Cityringern project in Copenhagen: metropolitan ring that serves 85% of the population, developed at a depth of around 30 meters, providing 17 stations and two 17.4 km tunnels connected to existing metro lines, bus and train stations. - Participation in the construction of the Aarhus fast tramway: double-track tramway line that unravels for about 12 km in the city center, connecting its main hubs.
Sub-sectors you are mostly interested in:	<p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Biogas/Biomass/Biomethane <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Underground and tunneling ▪ Bridges and viaducts ▪ Urban transport ▪ Public works (hospitals, schools, sports facilities) <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Plant design (heating systems, ventilation, HVAC etc)
Please indicate products/services/processes/solutions you are looking for	Possible suppliers of technical solutions
Please indicate which kind of cooperation you would be more interested in	Collaborations for projects, supplement of materials
Please give the specific purpose of participating to the event	Search for possible suppliers and establishment of collaborations

SLOVAKIA	
Company name	SIEBERT + TALAŠ, spol. s r.o.
Address	PRIEVOZSKÁ 4D, BLOK E
Post code, City	821 09 BRATISLAVA, SLOVAKIA
Website	www.sieberttalas.com
Contact person (name and position)	Ing. arch. Jolana Foglová, architect
Spoken languages	English, German, Czech, Slovak
Description of your activity	The company reaches new architectural design and clever solutions, offer wide range of projects in residential, office, hospitality, retail, interior design.
Date of establishment	2002
Turnover	€ 3.812.710
Nr of employees	9
Please detail the products you deal with (and related brands): - typology - range	Wide range of projects in residential, office, hospitality, retail, logistics and interior design. Sectors: Residential, Office, Retail, Master-planning, hospitality, airports, Civil & Culture, health & care,
Geographic areas covered	Slovakia, Czech Republic, China, Spain, Taiwan, Indonesia, Mongolia, Russia
Please indicate if you are sole agent of foreign products	no
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Slovakia, Czech Republic, China, Spain, Taiwan, Indonesia, Mongolia, Russia
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	2020: - Bus station Mlynské nivy - Nivy Tower - Park City living 2019: -Ostrava airport master plan -Residential Vydrica


	<p>-Prima banka branches 2018: -Twin city tower; -Einsteinova business center; -Košice international airport – apron apn 1 extension feasibility study 2017: -Nove Apollo business center -SLSP bank interior</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.) <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Wind / Miniwind <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Bridges and viaducts ▪ Airports, Ports ▪ Urban transport ▪ Public works (hospitals, schools, sports facilities) ▪ Public Lightning <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Construction of civil, industrial and commercial buildings ▪ Interior and outdoor decoration ▪ Furniture, fixtures and equipment for houses, hotels, offices, shops ▪ Interior finishes ▪ Lighting
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Social Housing, Individual Housing, Landscape, Greenery, Interior and Exterior design, Master planning</p>
<p>Please give the specific purpose of participating to the event</p>	<p>New contacts and inspirations finding</p>

ROMANIA		
Company name	POWER DESIGN SRL	
Address	Str. Ana Aslan, nr. 40	
Post code, City	Cluj Napoca, 400528	
Website	www.powerd.eu	
Contact person (name and position)	Dorin LUCACI (Administrator), Razvan STOICA TARȚA (General Manager)	
Spoken languages	English, French, Italian, Hungarian	
Description of your activity	<p>POWER DESIGN is a design and technical consultancy company specialized in services in the following main areas:</p> <ul style="list-style-type: none"> ▪ Renewable resources ▪ Electro energetic installations ▪ Indoor installations <p>Our products are studies and projects corresponding to these directions for design of:</p> <ul style="list-style-type: none"> ▪ Electric distribution networks: electric installations, high voltage, medium voltage stations and substations, high voltage, medium voltage and low voltage distribution networks including the construction parts ▪ Power Plants based on renewable energy sources: wind farms, solar plants, micro hydro and so on, getting electricity renewable ▪ Site management for electrical and construction ▪ SCADA solutions for distribution networks, industrial applications ▪ HVAC and plumbing installations: buildings for industrial, commercial or tertiary domain ▪ Project management ▪ Energy Balance ▪ Energy Efficiency ▪ Urban and architectural lighting ▪ Burglar alarm components or systems ▪ Signalling, alarming and alerting systems and installations in case of fire ▪ Fire limitation and extinguishing systems and installations ▪ Studies tests, and analysis of low and medium voltage equipment and networks 	
Date of establishment	2006	
Turnover	1,7 mil euro (2020)	
Nr of employees	40	

<p>Please detail the products you deal with (and related brands):</p> <ul style="list-style-type: none"> - typology - range 	<p>Our products are studies and projects corresponding to the three main directions (Renewable resources, Electro energetic installations, Indoor installations):</p> <ul style="list-style-type: none"> ▪ Electric distribution networks: electric installations, high voltage, medium voltage stations and substations, high voltage, medium voltage and low voltage distribution networks including the construction parts ▪ Power Plants based on renewable energy sources: wind farms, solar plants, micro hydro and so on, getting electricity renewable ▪ Site management for electrical and construction ▪ SCADA solutions for distribution networks, industrial applications ▪ HVAC and plumbing installations: buildings for industrial, commercial or tertiary domain ▪ Project management ▪ Energy Balance ▪ Energy Efficiency ▪ Urban and architectural lighting ▪ Burglar alarm components or systems ▪ Signaling, alarming and alerting systems and installations in case of fire ▪ Fire limitation and extinguishing systems and installations ▪ Studies tests, and analysis of low and medium voltage equipments and networks
<p>Geographic areas covered</p>	<p>Romania and European Union</p>
<p>Please indicate if you are sole agent of foreign products</p>	<p>No</p>
<p>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</p>	<p>We have design contracts for several years with ENEL Romania (Muntenia and Dobrogea areas) now called E-Distributie Muntenia, E-Distributie Dobrogea, DEER, Delgaz Grid. The design contracts are on the high voltage part – modernization of power plants, aerial 110 kV lines, medium and low voltage network, connection studies and projects for renewable plants or consumers,</p> <p>We had collaboration contracts with Italferr and Pizzarotti on the design and relocation of electrical networks related to the newly designed / modernized CFR railway sections on the Sighisoara - Simeria segment (2011 – 2018 period.)</p>
<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>Renewable resources investors (we designed and participated on the connection of large PV plants and wind farms like:</p> <ul style="list-style-type: none"> - CEE Pantelimon 120 MW - PV Plant Ciuperceni 56MW - connection of Sarmasag PV Plant 48 MW - connection of Calugareni PV Plant 49 MW, Sarm) - Ovidiu PV Plant, Constanta - And many others studies and projects of renewable resources plants <p>Energy grid distributors, National energy transporter, privat clients.</p> <p>Clients:</p> <ul style="list-style-type: none"> - TRANSELECTRICA - E-Distributie Muntenia - E-Distributie Dobrogea - DEER Transilvania Nord - DEER Transilvania Sud


	<ul style="list-style-type: none"> - DEER Muntenia Nord - DELGAZ Grid - Distributie Energie Oltenia - CNAPM Port Constanta - Pizzarotti - Tereos - Schneider - Bester - CFR - Lafarge - IMSAT - Primaria Municipiului Cluj Napoca - Etc.
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<ul style="list-style-type: none"> - CNAPM Port Constanta - Upgrading existing electrical power distribution system in Port of Constanta (2016 – 2017) - Modernization of IAZ substation 220/110 kV (TRANSELECTRICA) – (2017 -2018) - Modernization of BAR substation 220/110 kV (TRANSELECTRICA) (2017 -2018) - Modernization of 110 kV aerial electrical lines of DEER Muntenia Nord (2016 -2020) - The design and interconnection by underground 110 kV lines of new 110/20 kV Voluntari substation (E-Distributie Muntenia) - (2019 -2020) - Modernization of Obor 110/20/10 kV substation (E-Distributie Muntenia) (2019 -2020) - Modernization of Filaret 110/20/10 kV substation (E-Distributie Muntenia) (2019 -2020) - Modernization of Colibasi 110/20 kV substation (E-Distributie Muntenia) (2019 -2020) - Modernization of Izvoru 110/20 kV substation (E-Distributie Muntenia) (2019 -2020) - Modernization of Laromet 110/20 kV substation (E-Distributie Muntenia) (2019 -2020) - Modernization of Urziceni 110/20 kV substation (E-Distributie Dobrogea) (2019 -2020) - Interconnection of 110 kV substations Tabacarie, Mamaia, Tomis Nord by 110 kV underground cables (2019 -2020) - Design and implementation of smart metering on Suceava town (ADMS system for more than 10 000 clients) (2019 -2020) - Design and implementation of smart metering on Neamt county – rural part (ADMS system for more than 10 000 clients) (2020 -2021) - Modernization of medium and low voltage networks of the main grid distributors (DEER, DELGAZ GRID, private investors etc.), more than 100 projects(2016 -2021) - Connection of Sarmasag 48 MW PV plant study (2020) - Connection of Calugareni 49 MW PV plant study (2021)
<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)

	<p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Photovoltaic ▪ Solar Energy (thermal) ▪ Biogas/Biomass/Biomethane ▪ Wind / Miniwind ▪ Energy efficiency ▪ Energy grid refining and optimization <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Airports, Ports ▪ Urban transport ▪ Power distribution and energy production (including smart grid and off grid systems) ▪ Public works (hospitals, schools, sports facilities) ▪ Public Lighting ▪ Green transportation <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Territorial planning, pre-feasibility & feasibility studies ▪ Architectural, structural and planning design services ▪ Engineering management ▪ Plant design (heating systems, ventilation, HVAC etc) ▪ Construction of civil, industrial and commercial buildings ▪ Interior and outdoor decoration ▪ Lighting ▪ Monitoring & safety, Building Management systems, access control, security and alarm systems
Please indicate products/services/processes/solutions you are looking for	Providers of renewable energies technologies and services; buildings energy efficiency and energy management; automation for buildings; water treatment design/engineering/consultancy and machineries; renewable resource investors
Please indicate which kind of cooperation you would be more interested in	Design contracts ; cooperation ; partnerships
Please give the specific purpose of participating to the event	Connecting with possible renewable resource investors Finding new partners Finding new suppliers


MACEDONIA	
Company name	TIMELPROEKT, DOOEL
Address	Misko Mihajlovski Street #52
Post code, City	1000 Skopje
Website	www.timel.com.mk
Contact person (name and position)	Dragan Blazhev, Head of Business Development
Spoken languages	Macedonian, English, Serbian/Croatian,
Description of your activity	<p>TIMELPROEKT, DOOEL (Timel) is an engineering, design, construction and project management company supporting the energy, environment and infrastructure industry. Our company was established in April 1998 with primary offices in Skopje, North Macedonia.</p> <p>We provide technical, economic and planning services to clients in energy utilities, industry, government, financial institutions, international energy corporations and the international donor community. TimelProekt is recognized as one of the leading Macedonian energy consulting and design companies with experience in power systems planning, energy efficiency and renewable energy, power market feasibility studies, due diligence investigations, T&D operations, and power market analysis.</p> <p>We have a wide range of clients including power utilities, financial institutions, thermal and hydro power plants, mining and metallurgical plants, manufacturing plants, independent power producers, commercial facility owners, project developers, telecommunication companies, international development organizations, and government agencies for installation, expansion, upgrade, modernization or consolidation of existing systems or for the creation of new systems.</p>
Date of establishment	23 April 1998
Turnover	800,000 - 1,200,000 EUR
Nr of employees	24
Please detail the products you deal with (and related brands): - typology - range	<p>Consultancy, design, engineering and installation of LV, MV, HV power facilities, transmission and distribution lines, industrial plants, energy efficiency and renewable energy project development.</p> <p>Six key implementation areas: energy efficiency and renewable energy; electric transmission and distribution systems; transformer stations and substations; hydro power plants; industrial facilities; and automation, control and dispatch systems.</p>

Geographic areas covered	North Macedonia, Kosovo, Albania, Serbia, Montenegro
Please indicate if you are sole agent of foreign products	No.
Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies	Foreign partners include: World Bank, U.S. Agency for International Development (USAID), U.S. Trade and Development Agency (US TDA), Montgomery Watson Harza (MWH), ENEL Produzione, Enron Europe, Siemens AE, ABB, Kellogg Brown & Root Services, STV Construction Services, The Environmental Company (TEC), Emerson Process Management Power and Water Solutions, U.S. Army Corps of Engineers (USACE), Argonne National Laboratory, Advanced Engineering Associates International, International Management Group (IMG), Enel Produzione SpA, KFOR British Forces, National Defense of Canada - Engineer Resource Cell, International Resources Group (IRG), Bechtel, Nexant, ITECO Engineering, Encon Services International, GAMA Power Systems, Southeast Europe Consultants (SEEC).
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	<p>Timel is a provider of power solutions and experience-based technical services serving every aspect of the power industry. We are recognized as a trusted advisor to clients for power sector planning, consulting and design. We are dedicated to designing incisive, objective and results-oriented solutions to assist clients in the electric power sector. Our goal is to help clients successfully meet the challenges they face in the power market.</p> <p>Over many years we have developed successful cooperation with renowned international consulting companies and equipment manufactures. We partnered with them on several projects in North Macedonia and the region and realized objectives that met or exceeded their satisfaction.</p> <p>Our domestic clients include: MEPSO, ELEM and EVN Macedonia), Feni Industries, Brewery Skopje, Directorate for Civil Aviation, USAID Macedonia, Cement Factory of Titan in Skopje, BEG - District Heating Company of Skopje, SASA Mine Industry, Ministry of Economy and Ministry of Urban Planning and Environment, Nova Refraktori, and other private emerging industrial facilities.</p>
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	<ul style="list-style-type: none"> • USAID Industrial Management Project; \$1.65 million • Upgrade works of 400/110 kV S/S Skopje 4; €400,000 • Energy Management System Project in the Western Balkan; \$220,000 • Engineering Design of 110 kV OHTLs and substations; €500,000


<p>Sub-sectors you are mostly interested in:</p>	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ Engineering / geological, hydrogeological & geotechnical engineering / environmental geology <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Photovoltaic ▪ HPP / small HPP ▪ Wind / Miniwind ▪ Energy efficiency ▪ Energy grid refining and optimization <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Airports, Ports ▪ Power distribution and energy production (including smart grid and off grid systems) <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Territorial planning, pre-feasibility & feasibility studies ▪ Engineering management ▪ Monitoring & safety, Building Management systems, access control, security and alarm systems ▪ Project design and engineering of overhead and underground transmission lines, power substations, and power infrastructure at utility, commercial and industrial facilities
<p>Please indicate products/services/processes/solutions you are looking for</p>	<ul style="list-style-type: none"> • Power Systems and Industry Infrastructure • Switchyard and Substation Equipment • Energy Management Systems • Panels, Control and Automation Systems • Metering Equipment
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Joint projects, design and implementation of power infrastructure, energy efficiency and renewable energy project development.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>Invitation by the Italian Trade Agency .</p>

CZECH REPUBLIC		
Company name	Tribase Networks s.r.o.	
Address	Slunecna 1162	
Post code, City	38301 Prachatice	
Website	www.tribase.cz	
Contact person (name and position)	Ing. Vojtech Skrivan , general manager	
Spoken languages	English	
Description of your activity	Low voltage systems delivery and installation. Save energy.	
Date of establishment	1993	
Turnover	2,953 mil EUR	
Nr of employees	24	
Please detail the products you dealwith (and related brands): - typology - range	Security systems – Fire, access, intrusion Low voltage systems – reduce costs thought energy production and economical products installation	
Geographic areas covered	Czech Republic	
Please indicate if you are sole agent of foreign products	Securiton – Switzerland ICT – New Zealand IBC – Germany Eter – Israel / Italy Victron – Nederland	
Please indicate if you have businesswith foreign/Italian companies. If yes, indicate the country/ies and thename of the companies	Donaldson – USA Takenaka – Japan Vishay – France JSP – France Pernod Ricard - France Central Glass CZ – Japan GRW – Germany Bondioli&Pavese - Italy	

<p>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</p>	<p>Industry Automotive Food industry National Parks Ministry of Finance CR Chemical Industry Heritage</p>
<p>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</p>	<p>Chemical industry – lithium separation line Food industry – poultry processing line Heritage – reconstruction of national Castle Photovoltaics – reduce costs with PVE on industry product hall roof IT data centrum Automotive – Fire system at new Paint shop product hall</p>
<p>Sub-sectors you are mostly interested in:</p>	<p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Photovoltaic ▪ HPP / small HPP ▪ Wind / Miniwind ▪ District Heating ▪ Cogeneration / Trigeneration ▪ Energy efficiency <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Public Lightning ▪ Green transportation <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Architectural, structural and planning design services ▪ Engineering management ▪ Plant design (heating systems, ventilation, HVAC etc) ▪ Construction of civil, industrial and commercial buildings ▪ Lighting ▪ Monitoring & safety, Building Management systems, access control, security and alarm systems
<p>Please indicate products/services/processes/solutions you are looking for</p>	<p>Photovoltaics, Mini Wind, Mini Hydro, Smart Energy, Energy storage.</p>
<p>Please indicate which kind of cooperation you would be more interested in</p>	<p>Cooperation in project based on small energy power station (photovoltaics, wind, hydro) storage energy and use for energy storage. Typical – Power kiosks in National parks or city suburbs, save power on wastewater treatment plants, etc. Extended our experience on these fields.</p>
<p>Please give the specific purpose of participating to the event</p>	<p>Partner on projects or partner for products.</p>

HUNGARY		
Company name	Realiscon Kft.	
Address	Krúdy Gyula u. 2.	
Post code, City	1088 Budapest	
Website	www.realiscon.com	
Contact person (name and position)	Zsolt Hintenberger (managing director)	
Spoken languages	(English – business proficiency, Italian – beginner)	
Description of your activity	<p>We are service provider company and offering in the real estate sector development and project management environmental and technical due diligence quality control BRREAM and LEED assessment and commissioning in civil engineering field public utility consultancy and design harbour design wetland consultancy and design</p>	
Date of establishment	01 August 2016	
Turnover	1,2 million Euro	
Nr of employees	18	
Geographic areas covered	Hungary	
Please indicate if you have business with foreign/Italian companies.	We have client from our home country but also other EU countries including Italy.	
Please indicate your customers' characteristics.	Real estate developers, chemical industry players	
Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)	please visit our website: https://www.realiscon.com/projects/	

Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ Hydraulics ▪ Water/waste water treatment ▪ green hydrogen <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Photovoltaic <p>INFRASTRUCTURES/PUBLIC WORKS</p> <ul style="list-style-type: none"> ▪ Airports, Ports ▪ Public works (hospitals, schools, sports facilities) <p>GREEN & SMART BUILDING</p> <ul style="list-style-type: none"> ▪ Engineering management ▪ Plant design (heating systems, ventilation, HVAC etc) ▪ Construction of civil, industrial and commercial buildings ▪ Furniture, fixtures and equipment for houses, hotels, offices, shops
Please give the specific purpose of participating to the event	<p>We are interested in getting know new products and technologies that we can use in our projects both in the area of smart buildings and in case of a complex (brown or greenfield) developments green energy production and energy storing opportunities.</p> <p>Should be any new solution available in wastewater treatment or use of the energy potential of it would be also interesting to us.</p> <p>Holding back/storing fresh water will or already is an issue in EU. Any pioneering storing opportunities of the rainwater is also something that we are pretty much interested to.</p>

GREECE		
Company name	ECORESET S.A.	
Address	THESI PRARI MOUSTAKI	
Post code, City	19300, ASPROPIRGOS	
Website	www.ecoreset.gr	
Contact person (name and position)	Ioannis Giannakis, IMS Manager	
Spoken languages	Greek, English	
Description of your activity	RECOVERY OR RAW MATERIALS FROM WASTE STREAMS PRODUCTION OF SOLID RECOVERED FUEL, PRODUCTION OF RESIDUE DERIVED FUEL, DECONTAMINATION AND TREATMENT OF WEEE	

Date of establishment	2010
Turnover	17 MILION EURO
Nr of employees	~70
Please detail the products you deal with (and related brands): - typology - range	RECOVERED MIXTURES OF METALS, RECOVERED COPPER, RECOVERED FERROUS MEATERIALS, RECOVERED ALUMINIUM, SRF/RDF
Geographic areas covered	GREECE
Please indicate if you are sole agent of foreign products	NO
Please indicate if you have business with foreign/Italian companies.	Primarily with equipment suppliers (mainly from Germany, France and Austria).
Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients	METALURGICAL INDUSTRIES, CEMENT FACTORIES, ETC. <u>In Greece:</u> SIDENOR SA, ELVAL-HALCOR SA, TITAN, LAFARGE, ELECTROCYCLE SA, FITCO, HELLENIC CABLES <u>Abroad:</u> AURUBIS BULGARIA AD
Sub-sectors you are mostly interested in:	<p>ENVIRONMENT</p> <ul style="list-style-type: none"> ▪ Waste collection / management / recycling <p>RENEWABLE ENERGY</p> <ul style="list-style-type: none"> ▪ Cogeneration / Trigeneration ▪ Pyrogassification
Please indicate products/services/processes/solutions you are looking for	Equipment / technology for: commercial and bulky waste recycling, photovoltaic panel recycling, Waste to Energy
Please give the specific purpose of participating to the event	Better insight into the Italian market