

NET-TO-WORK HEALTHCARE SECTOR

BUYER COMPANY PROFILE



REPUBBLICA
CECA

Company name	Aspironix Group s.r.o.
Website	www.aspironix.com
Date of establishment	2011
Turnover in euro (€) in 2019/20	€ 15.000.000
Nr of employees in 2019/20	60
Activity description (Please indicate your core business)	Distribution of medical devices, advisory, investment
Your company is	<input type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, please specify:
Products you deal with (related brands) - typology - range	Wound Care, Cardiology & Radiology, General Surgery, Urology & Gynecology, Aesthetics, (Previously Orthopedics)
Indicate whether you have your own brand/s	N/A
Geographic area covered	Czech Republic, Poland, Slovakia
Have you already worked with any Italian company? If yes, which ones?	Waldner
Please indicate products/services/processes/solutions you are looking for	Medical devices: Wound Care, Cardiology & Radiology, General Surgery, Urology & Gynecology, Aesthetics but we are also interested in other areas of medical devices, you never know in which one you will find an interesting supplier

You are looking for

- MEDTECH (Specify)**
 - Medical and electromedical equipment**
 - Medical devices**
 - Furniture and hospital goods
 - Laboratory**
 - Digital Health**
 - Services** (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)**
 - Marketing Authorisation Holders
 - Manufacturer
 - Contract manufacturing, Private label
 - API & Excipient Biotech
 - Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
- FOOD SUPPLEMENTS (Specify)**
 - Products Holders
 - Manufacturer
 - Contract manufacturing & Private Label
 - Ingredients, Raw Materials
 - Bio Food / Special Food
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

BUYER COMPANY PROFILE



FINLANDIA

Company name	Fine Medical Oy
Website	www.finemedical.fi
Date of establishment	2013
Turnover in euro (€) in 2018/19	€ 1.758.000
Nr of employees in 2018/19	4
Activity description (Please indicate your core business)	<p>FINE Medical Ltd's vision is to be the most top-rated partner to all medical and health care professionals in hospitals throughout the country. We aim to provide the highest quality of services to ensure the best working conditions for those who work for their patients' benefit in their medical care.</p> <p>Our education in health care, as well as our extensive experience in both the field of hospital equipment and supplies alongside public health, guarantees that our distinctive expertise stand out. We understand what is required of hospital supplies and health care products!</p> <p>The health care equipment and supplies we represent are state-of-the-art. We are also constantly on the lookout for high quality innovations that help to improve patient care.</p>
Your company is	<p><input checked="" type="checkbox"/> X Importer / Distributor</p> <p><input type="checkbox"/> General Contractor</p> <p><input type="checkbox"/> Medical aesthetic centres</p> <p><input type="checkbox"/> Clinics / Hospital chains</p> <p><input type="checkbox"/> Spa & Health Clubs</p> <p><input type="checkbox"/> Beauty salon chains</p> <p><input type="checkbox"/> Other, <u>please specify</u>:</p>
Products you deal with (related brands) - typology - range	<p>Medical devices, instruments and consumables for general surgery, endoscopy, gynecology, diagnostics, organic liquid management, biopsy etc.</p> <p>The brands we sell include Tekno Medical, Huntleigh, Drain Star, and many others.</p>
Indicate whether you have your own brand/s	No
Geographic area covered	Finland
Have you already worked with any Italian company? If yes, which ones?	Yes, we are currently the distributor of www.drainstar.it in Finland.

Please indicate
products/services/processes/solutions
you are looking for

Products that suit in our range and do not compete with
existing suppliers.

You are looking for

- X MEDTECH (Specify)
 - X Medical and electromedical equipment
 - X Medical devices
 - Furniture and hospital goods
 - Laboratory
 - Digital Health
 - Services (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)
 - Marketing Authorisation Holders
 - Manufacturer
 - Contract manufacturing, Private label
 - API & Excipient Biotech
 - Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

BUYER COMPANY PROFILE



DANIMARCA

Company name	Mediq Danmark A/S
Website	www.mediqdanmark.dk
Date of establishment	1979
Turnover in euro (€) in 2018/19	€ 95.000.000
Nr of employees in 2018/19	201
Activity description (Please indicate your core business)	<p>Mediq Danmark is the largest supplier of medical equipment in Denmark. It is part of the international Mediq Group, which has activities in 13 countries.</p> <p>Mediq serves healthcare professionals and patients with medical devices, healthcare products and innovative solutions. We work with hospitals, healthcare facilities, GPs and nurses to ensure that they can provide best possible care. We also supply people with the daily support and care they need to successfully self-manage their chronic condition. Both in health-care settings and at home.</p>
Your company is	<p><input checked="" type="checkbox"/> X Importer / Distributor</p> <p><input type="checkbox"/> General Contractor</p> <p><input type="checkbox"/> Medical aesthetic centres</p> <p><input type="checkbox"/> Clinics / Hospital chains</p> <p><input type="checkbox"/> Spa & Health Clubs</p> <p><input type="checkbox"/> Beauty salon chains</p> <p><input type="checkbox"/> Other, <u>please specify</u>:</p>
Products you deal with (related brands) - typology - range	Various
Indicate whether you have your own brand/s	Yes
Geographic area covered	Finland, Sweden, Denmark, Norway
Have you already worked with any Italian company? If yes, which ones?	Not disclosing this information
Please indicate products/services/processes/solutions you are looking for	

You are looking for

MEDTECH (Specify)

Medical and electromedical equipment

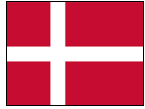
- Medical devices
- Furniture and hospital goods
- Laboratory
- Digital Health
- Services (i.e. Consulting, Training, Analysis)

PHARMACEUTICALS (Specify)

- Marketing Authorisation Holders
- Manufacturer
- Contract manufacturing, Private label
- API & Excipient Biotech
- Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

BUYER COMPANY PROFILE



DANIMARCA

Company name	OneMed A/S
Website	www.onemed.dk
Date of establishment	1997
Turnover in euro (€) in 2018/19	€ 67.765.000
Nr of employees in 2018/19	77
Activity description (Please indicate your core business)	OneMed provides services, support systems and medical supplies to healthcare providers across Europe. We are more than just a supplier – we serve as a partner to our customers. For us, being a partner means that we adopt the same goals as our customers and always strive for mutual success.
Your company is	<input checked="" type="checkbox"/> X Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Various
Indicate whether you have your own brand/s	Yes
Geographic area covered	Denmark (and many other countries)
Have you already worked with any Italian company? If yes, which ones?	Did not mention
Please indicate products/services/processes/solutions you are looking for	

You are looking for

- MEDTECH (Specify)**
- X Medical and electromedical equipment**
- X Medical devices**
- Furniture and hospital goods
- Laboratory
- Digital Health
- Services (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)**
- Marketing Authorisation Holders
- Manufacturer
- Contract manufacturing, Private label
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- Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

BUYER COMPANY PROFILE



TUNISIA

Company name	PHAGECON INTERNATIONAL
Website	www.phagecon.com
Date of establishment	2019
Turnover in euro (€) in 2019/20	€ 5.000.000
Nr of employees in 2019/20	60
Activity description (Please indicate your core business)	Importatore di apparecchiature elettromedicali e di farmaci
Your company is	<input checked="" type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	FARMACI, APPARECCHIATURE ELETTROMEDICALI, FORNITURE PER OSPEDALI
Indicate whether you have your own brand/s	OUI, BASI E AIRAPHARM
Geographic area covered	TUNISIE, LYBIE
Have you already worked with any Italian company? If yes, which ones?	NO
Please indicate products/services/processes/solutions you are looking for	FARMACI, APPARECCHIATURE ELETTROMEDICALI, ARREDI PER OSPEDALI (per soddisfare la domanda libica)

You are looking for

MEDTECH (Specify)

Medical and electromedical equipment

Medical devices

Furniture and hospital goods

Laboratory

Digital Health

Services (i.e. Consulting, Training, Analysis)

PHARMACEUTICALS (Specify)

Marketing Authorisation Holders

Manufacturer

Contract manufacturing, Private label

API & Excipient Biotech

Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

BUYER COMPANY PROFILE



CINA

Company name	MIR THOUGHTS (BEIJING) MEDICAL TECHNOLOGY CO., LTD
Website	www.mir-thoughts.com
Date of establishment	Nov.14, 2014
Turnover in euro (€) in 2019/20	EUR 200,000
Nr of employees in 2019/20	17
Activity description (Please indicate your core business)	Focus on respiratory diagnosis and treatment equipment, including spirometry, PSG, FeNO, Nebulizer etc, and chronic respiratory disease management.
Your company is	<input checked="" type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input checked="" type="checkbox"/> Other, please specify: developer of chronic disease management platform, including asthma\COPD\PRP management
Products you deal with (related brands) - typology - range	- Spirometry, MIR s.r.l Italy - PSG, Compendiums Australia - Nebulizer, Flaem s.r.l. Italy - CPAP, Philips
Indicate whether you have your own brand/s	No, we are the authorized distributor of MIR s.r.l. spirometry in both mainland of China and Hong Kong, Macao, and also the authorized distributor in different district for the products above.
Geographic area covered	Mainland of China, Hong Kong and Macao
Have you already worked with any Italian company? If yes, which ones?	Yes, MIR s.r.l., spirometry manufacture and Flaem s.r.l., nebulizer and rhino wash manufacture.
Please indicate products/services/processes/solutions you are looking for	Focus on respiratory diagnosis and treatment equipment, including spirometry, PSG, FeNO, Nebulizer etc, and chronic respiratory disease management.

You are looking for

- MEDTECH (Specify)
 - ✓ Medical and electromedical equipment
 - ✓ Medical devices
 - Furniture and hospital goods
 - ✓ Laboratory
 - ✓ Digital Health
 - ✓ Services (i.e. Consulting, Training, Analysis)

- PHARMACEUTICALS (Specify)
 - Marketing Authorisation Holders
 - Manufacturer
 - Contract manufacturing, Private label
 - API & Excipient Biotech
 - ✓ Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)