

## NET-TO-WORK WELLNESS SECTOR

### BUYER COMPANY PROFILE



POLONIA

Company name	Europe Distribution Group Sp. o.o.
Website	<a href="https://europedg.pl/">https://europedg.pl/</a>
Date of establishment	2010
Turnover in euro (€) in 2019/20	€16.85 milion
Activity description (Please indicate your core business)	Cosmetics Children cosmetics Cleaning articles Household chemistry
Your company is	<input checked="" type="checkbox"/> <b>Importer / Distributor</b> <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	
Indicate whether you have your own brand/s	We are the exclusive distributor of German brands in Poland and worldwide: der Waschkonig, GlanzMeister, WC Meister, Herr Klee; German brand FIT GmbH in Poland; English brand in Poland and worldwide: Buzzy and Xpel in Poland; Italian brand in Poland, CZ, SK: Felce Azzurra
Geographic area covered	Poland, Europe (Germany, Spain, Czech Republic, Slovakia, Hungary, Balkan countries, Baltic countries) and worldwide (Morocco, Middle East Countries)
Have you already worked with any Italian company? If yes, which ones?	Pagliari Spa, Mirato, Parisienne
Please indicate products/services/processes/solutions you are looking for	<b>Innovative cosmetics, especially bio cosmetics, with eco label certificate</b> <b>Children products, mainly such as bath/shower products</b> <b>Perfumes, body sprays etc,</b> <b>Private label services under the product above</b>

You are looking for

- FOOD SUPPLEMENTS (Specify)**
  - Products Holders
  - Manufacturer
  - Contract manufacturing & Private Label
  - Ingredients, Raw Materials
  - Bio Food / Special Food
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- COSMETICS (Specify)**
  - Marketing Authorisation Holders
  - Manufacturer**
  - OEM, ODM, Contract Manufacturing, Private Label**
  - Cosmetics, Skin care & Fragrances**
    - Hair Products & Equipment
    - Beauty Salon Products and Equipment
  - Natural & Organics**
    - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)**
  - Interior fittings
  - Engineering, Design & Construction
  - Equipment

SEGUE PAGINA

## BUYER COMPANY PROFILE



REPUBBLICA  
CECA

Company name	Pilulka Lékárny a.s.
Website	<a href="http://www.pilulka.cz">www.pilulka.cz</a> , <a href="http://www.pilulka.sk">www.pilulka.sk</a> , <a href="http://www.pilulka.ro">www.pilulka.ro</a>
Date of establishment	2013
Turnover in euro (€) in 2019/20	€50 milion <a href="https://download.pilulka.cz/Nove%20stranky%20pro%20investory/Analyticka%20zpravy/14_09_2020_Analyticka_zprava_Helgi_EN.pdf">https://download.pilulka.cz/Nove%20stranky%20pro%20investory/Analyticka%20zpravy/14_09_2020_Analyticka_zprava_Helgi_EN.pdf</a>
Activity description (Please indicate your core business)	
Your company is	<input type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input checked="" type="checkbox"/> <b>Other, please specify: pharmacy chain</b>
Products you deal with (related brands) - typology - range	Pharmaceuticals, OTC, food supplements, drugstore portfolio Electronic devices
Indicate whether you have your own brand/s	Yes (food supplements)
Geographic area covered	Czechia, Slovakia, Romania
Have you already worked with any Italian company? If yes, which ones?	yes – manufacturers of cosmetics products and importing Italian product through local distributors
Please indicate products/services/processes/solutions you are looking for	

You are looking for

- FOOD SUPPLEMENTS (Specify)**
  - Products Holders
  - Manufacturer
  - Contract manufacturing & Private Label
  - Ingredients, Raw Materials
  - Bio Food / Special Food
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- COSMETICS (Specify)**
  - Marketing Authorisation Holders
  - Manufacturer**
  - OEM, ODM, Contract Manufacturing, Private Label**
  - Cosmetics, Skin care & Fragrances**
  - Hair Products & Equipment**
  - Beauty Salon Products and Equipment
  - Natural & Organics**
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)**
  - Interior fittings
  - Engineering, Design & Construction
  - Equipment

SEGUE PAGINA

## BUYER COMPANY PROFILE



REPUBBLICA  
CECA

Company name	ARDEZ Pharma, spol. s r.o.
Website	www.ardez.cz
Date of establishment	7/6/1991
Turnover in euro (€) in 2019/20	8 mil. EUR
Nr of employees in 2019/20	30
Activity description (Please indicate your core business)	Promotion and distribution of pharmaceuticals and non-pharmaceuticals - Retail and Hospital business. Special/extraordinary imports and Specific Therapeutical Programs. Exclusive promotion. Regulatory services. Consultations.
Your company is	<input checked="" type="checkbox"/> <a href="#">Importer / Distributor</a> <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Distribution and In-licensing projects. Preferentially under Ardez's brand name. Retail line (scope of TAs): Neurology, Psychiatry, Gynaecology, Urology, retail pharmacies Hospital line: HOS, centralised products e.g . intensive care products, inj. ATBs, some rather niche ONCO products, intensive obstetrics, etc. Broadening range of medical devices and food supplements to complement our pharmaceuticals.
Indicate whether you have your own brand/s	Yes, we have our own brands in all three areas (RX, FS, MD)
Geographic area covered	Czech Republic, Slovakia
Have you already worked with any Italian company? If yes, which ones?	Yes, we have cooperation with Italian companies
Please indicate products/services/processes/solutions you are looking for	Primarily we look for clinic projects in Retail (stated TAs) and for exclusive distribution in Hospital business.

You are looking for

- MEDTECH (Specify)
  - Medical and electromedical equipment
  - Medical devices**
  - Furniture and hospital goods
  - Laboratory
  - Digital Health
  - Services (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)
  - Marketing Authorisation Holders**
  - Manufacturer**
    - Contract manufacturing, Private label
    - API & Excipient Biotech
    - Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
  - FOOD SUPPLEMENTS (Specify)
    - Products Holders**
    - Manufacturer**
      - Contract manufacturing & Private Label
      - Ingredients, Raw Materials
      - Bio Food / Special Food
      - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)

SEGUE PAGINA

## BUYER COMPANY PROFILE



TUNISIA

Company name	CTTM
Website	<a href="https://fr-fr.facebook.com/vitalfarcotunisie">https://fr-fr.facebook.com/vitalfarcotunisie</a>
Date of establishment	2011
Turnover in euro (€) in 2019/20	5.000.000
Nr of employees in 2019/20	50
Activity description (Please indicate your core business)	Distribution of cosmetic products
Your company is	<input checked="" type="checkbox"/> X Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Cosmetic Products Hair Care Products
Indicate whether you have your own brand/s	No
Geographic area covered	Tunisia
Have you already worked with any Italian company? If yes, which ones?	YES - VITALFARCO
Please indicate products/services/processes/solutions you are looking for	Hair care finished products and semi-finished products to be packed. Cosmetic finished products and semi-finished products to be packed.

You are looking for

- FOOD SUPPLEMENTS (Specify)
  - Products Holders
  - Manufacturer
  - Contract manufacturing & Private Label
  - Ingredients, Raw Materials
  - Bio Food / Special Food
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
  
- COSMETICS (Specify)
  - Marketing Authorisation Holders
  - X Manufacturer
  - OEM, ODM, Contract Manufacturing, Private Label
  - X Cosmetics, Skin care & Fragrances
  - X Hair Products & Equipment
  - Beauty Salon Products and Equipment
  - Natural & Organics
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
  
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)
  - Interior fittings
  - Engineering, Design & Construction
  - Equipment

SEGUE PAGINA



## BUYER COMPANY PROFILE



CINA

Company name	Shenzhen Xing Ma Cosmetics Co.Ltd
E-mail	<a href="mailto:3285842388@qq.com">3285842388@qq.com</a>
Website	
Date of establishment	Mar 2013
Turnover in euro (€) in 2019/20	8M
Nr of employees in 2019/20	60
Activity description (Please indicate your core business)	Import and operate cosmetics brands as exclusive distributor of China
Your company is	<input checked="" type="checkbox"/> <b>Importer / Distributor ✓</b> <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Skin care, Hair care products
Indicate whether you have your own brand/s	No
Geographic area covered	All of China
Have you already worked with any Italian company? If yes, which ones?	<b>Not yet</b>
Please indicate products/services/processes/solutions you are looking for	<b>Cosmetics, especially skin care and hair care products.</b>

You are looking for

- FOOD SUPPLEMENTS (Specify)
  - Products Holders
  - Manufacturer
  - Contract manufacturing & Private Label
  - Ingredients, Raw Materials
  - Bio Food / Special Food
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
  
- COSMETICS (Specify)
  - Marketing Authorisation Holders
  - Manufacturer
  - OEM, ODM, Contract Manufacturing, Private Label
  - Cosmetics, Skin care & Fragrances** ✓
  - Hair Products & Equipment** ✓
  - Beauty Salon Products and Equipment
  - Natural & Organics
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
  
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)
  - Interior fittings
  - Engineering, Design & Construction
  - Equipment

SEGUE PAGINA

## BUYER COMPANY PROFILE



CINA

Company name	COLORLOMO LIMITED
Website	n.a
Date of establishment	Newly set up
Turnover in euro (€) in 2019/20	Not started business yet
	Spoken Languages: English and Chinese
Activity description (Please indicate your core business)	A new team with strong background and 20+ years experience from multinational FMCG business like Unilever, plus internet business Alibaba, Tencent, aiming to start up new business with China locally created own brand and distribution of international brands in China, focusing on beauty and personal care plus healthy foods categories.
Your company is	<input checked="" type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	A new company just set up by start up team
Indicate whether you have your own brand/s	Not yet
Geographic area covered	China
Have you already worked with any Italian company? If yes, which ones?	<b>Not yet</b>
Please indicate products/services/processes/solutions you are looking for	

You are looking for

- FOOD SUPPLEMENTS (Specify)**
  - Products Holders
  - Manufacturer**
  - Contract manufacturing & Private Label**
  - Ingredients, Raw Materials
  - Bio Food / Special Food
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- COSMETICS (Specify)**
  - Marketing Authorisation Holders**
  - Manufacturer
  - OEM, ODM, Contract Manufacturing, Private Label**
  - Cosmetics, Skin care & Fragrances**
  - Hair Products & Equipment**
  - Beauty Salon Products and Equipment**
  - Natural & Organics**
  - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)**
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)**
  - Interior fittings
  - Engineering, Design & Construction
  - Equipment