

NET-TO-WORK WELLNESS SECTOR

BUYER COMPANY PROFILE



SVEZIA

Company name	IC Enterprises AB
Website	www.iceab.se
Date of establishment	2009
Turnover in euro (€) in 2019/20	4.500.000
Nr of employees in 2019/20	6
Activity description (Please indicate your core business)	Distribution of beauty, personal care, health, and lifestyle products (mostly cosmetics and similar items)
Your company is	<input checked="" type="checkbox"/> X Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Beauty, personal care, health, and lifestyle products (mostly cosmetics and similar items). See what we are already selling: http://www.iceab.se/brands
Indicate whether you have your own brand/s	No
Geographic area covered	Sweden, Norway, Finland, Denmark
Have you already worked with any Italian company? If yes, which ones?	No
Please indicate products/services/processes/solutions you are looking for	Cosmetics, personal care, health and lifestyle products. Similar to these: http://www.iceab.se/brands . We are only interested in companies, which are enjoying a great success in the US market.

You are looking for

- FOOD SUPPLEMENTS (Specify)**
 - Products Holders
 - Manufacturer
 - Contract manufacturing & Private Label
 - Ingredients, Raw Materials
 - Bio Food / Special Food
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- COSMETICS (Specify)**
 - Marketing Authorisation Holders
 - X Manufacturer**
 - OEM, ODM, Contract Manufacturing, Private Label
 - X Cosmetics, Skin care & Fragrances**
 - Hair Products & Equipment
 - Beauty Salon Products and Equipment
 - X Natural & Organics**
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)**
 - Interior fittings
 - Engineering, Design & Construction
 - Equipment

SEGUE PAGINA

BUYER COMPANY PROFILE



REPUBBLICA
CECA

Company name	Pilulka Lékárny a.s.
Website	www.pilulka.cz , www.pilulka.sk , www.pilulka.ro
Date of establishment	2013
Turnover in euro (€) in 2019/20	€50 milion https://download.pilulka.cz/Nove%20stranky%20pro%20investory/Analyticka%20zpravy/14_09_2020_Analyticka_zprava_Helgi_EN.pdf
Activity description (Please indicate your core business)	
Your company is	<input type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, please specify: pharmacy chain
Products you deal with (related brands) - typology - range	Pharmaceuticals, OTC, food supplements, drugstore portfolio Electronic devices
Indicate whether you have your own brand/s	Yes (food supplements)
Geographic area covered	Czechia, Slovakia, Romania
Have you already worked with any Italian company? If yes, which ones?	yes – manufacturers of cosmetics products and importing Italian product through local distributors
Please indicate products/services/processes/solutions you are looking for	

You are looking for

- FOOD SUPPLEMENTS (Specify)**
 - Products Holders
 - Manufacturer
 - Contract manufacturing & Private Label
 - Ingredients, Raw Materials
 - Bio Food / Special Food
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- COSMETICS (Specify)**
 - Marketing Authorisation Holders
 - Manufacturer**
 - OEM, ODM, Contract Manufacturing, Private Label**
 - Cosmetics, Skin care & Fragrances**
 - Hair Products & Equipment**
 - Beauty Salon Products and Equipment
 - Natural & Organics**
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)
- HOSPITAL, CLINICS, SPA, FITNESS (Specify)**
 - Interior fittings
 - Engineering, Design & Construction
 - Equipment

SEGUE PAGINA

BUYER COMPANY PROFILE



REPUBBLICA
CECA

Company name	ARDEZ Pharma, spol. s r.o.
Website	www.ardez.cz
Date of establishment	7/6/1991
Turnover in euro (€) in 2019/20	8 mil. EUR
Nr of employees in 2019/20	30
Activity description (Please indicate your core business)	Promotion and distribution of pharmaceuticals and non-pharmaceuticals - Retail and Hospital business. Special/extraordinary imports and Specific Therapeutical Programs. Exclusive promotion. Regulatory services. Consultations.
Your company is	<input checked="" type="checkbox"/> Importer / Distributor <input type="checkbox"/> General Contractor <input type="checkbox"/> Medical aesthetic centres <input type="checkbox"/> Clinics / Hospital chains <input type="checkbox"/> Spa & Health Clubs <input type="checkbox"/> Beauty salon chains <input type="checkbox"/> Other, <u>please specify</u> :
Products you deal with (related brands) - typology - range	Distribution and In-licensing projects. Preferentially under Ardez's brand name. Retail line (scope of TAs): Neurology, Psychiatry, Gynaecology, Urology, retail pharmacies Hospital line: HOS, centralised products e.g . intensive care products, inj. ATBs, some rather niche ONCO products, intensive obstetrics, etc. Broadening range of medical devices and food supplements to complement our pharmaceuticals.
Indicate whether you have your own brand/s	Yes, we have our own brands in all three areas (RX, FS, MD)
Geographic area covered	Czech Republic, Slovakia
Have you already worked with any Italian company? If yes, which ones?	Yes, we have cooperation with Italian companies
Please indicate products/services/processes/solutions you are looking for	Primarily we look for clinic projects in Retail (stated TAs) and for exclusive distribution in Hospital business.

You are looking for

- MEDTECH (Specify)
 - Medical and electromedical equipment
 - Medical devices**
 - Furniture and hospital goods
 - Laboratory
 - Digital Health
 - Services (i.e. Consulting, Training, Analysis)
- PHARMACEUTICALS (Specify)
 - Marketing Authorisation Holders**
 - Manufacturer**
 - Contract manufacturing, Private label
 - API & Excipient Biotech
 - Services (i.e. Regulatory affairs, Packaging & Labelling, Analysis & Testing)
 - FOOD SUPPLEMENTS (Specify)
 - Products Holders**
 - Manufacturer**
 - Contract manufacturing & Private Label
 - Ingredients, Raw Materials
 - Bio Food / Special Food
 - Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)