


## CLEANTECH & GREEN BUILDING BUSINESS DAYS


On site B2B event

14-15 June 2022


### BUYERS' COMPANY PROFILES

<b>CANADA</b>	
<b>Company name</b>	<b>SDA ARCHITECTS</b>
<b>Website</b>	-
<b>Contact person attending the event</b>	Stefano Domenici - President
	Spoken Languages: Italian, English, French
<b>Description of your activity (please indicate your core business)</b>	Architecture & Interior Design
<b>Date of establishment</b>	1995
<b>Nr of employees in 2020/2021</b>	10
<b>Please specify the products you deal with (and related brands): - typology - range</b>	Building Products, Lighting, Finishes, And Furniture
<b>Geographic areas covered</b>	North America SDA Architects already works in partnership with architecture companies in US, Kuwait, Italy, Iran
<b>Please indicate if you are sole agent of foreign products</b>	YES
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	<ul style="list-style-type: none"> <li>- Th3 Standard</li> <li>- Armani</li> <li>- Scavolini</li> <li>- Swarovski</li> <li>- Max Mara</li> <li>- Benetton</li> </ul>


<p><b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b></p>	<p>Real Estate Developers</p>
<p><b>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</b></p>	<ul style="list-style-type: none"> <li>- YUL MONTREAL CONDOS</li> <li>- LES TOURS ST-MARTIN APPARTMENTS</li> <li>- CAVENDISH C3 CONDOS</li> <li>- ZENDO CONDOMINIUMS</li> </ul>
<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>GREEN &amp; SMART BUILDING</b>  <input checked="" type="checkbox"/> Architectural, structural and planning design services  <input checked="" type="checkbox"/> Construction of civil, industrial and commercial buildings  <input checked="" type="checkbox"/> Interior and outdoor decoration  <input checked="" type="checkbox"/> Furniture, fixtures and equipment for houses, hotels, offices, shops  <input checked="" type="checkbox"/> Interior finishes  <input checked="" type="checkbox"/> Lighting  <input checked="" type="checkbox"/> Taps and fittings, valves &amp; related mechanical works  <input checked="" type="checkbox"/> Construction materials</p>
<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<p>Architecture companies with which we can partner for common projects.          New Building Materials, Design Elements and Accessories          Sustainable solutions for buildings / pre-fab building modules with sustainability features.</p>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>Architectural Design</p>
<p><b>Please indicate the specific purpose of your participation to the event</b></p>	<p>Interest in investigating the possibility developing working relationships with Italian companies as partners or suppliers (of products and technologies).</p>

<b>CANADA</b>	
<b>Company name</b>	<b>Sustainable Environmental Solutions Inc.</b>
<b>Website</b>	<a href="http://www.sustainable-es.com">www.sustainable-es.com</a>
<b>Contact person attending the event</b>	David Katz - President Spoken Languages: English, Some French
<b>Description of your activity (please indicate your core business)</b>	Marketing and sales representation of energy and building related technologies. Energy management system design, procurement, and installation. Participation in Smart Grid and Smart building associations and programs. With over 40 years of corporate and entrepreneurial experience in the energy and building markets and trained to review the business cases for sustainable technology in Canada. I help businesses access the Canadian markets.
<b>Date of establishment</b>	1993
<b>Nr of employees in 2020/2021</b>	3
<b>Please specify the products you deal with (and related brands):</b>	Energy and automation products, Magnetite interior window panels, Turntide motors, ALVI smart air filters, Eagle CMMS, Energex Controls
<b>Geographic areas covered</b>	Eastern Canada
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	Eagle Technology -USA for CMMS. I have been on Canadian Trade missions to China and Brazil helping companies introduce their technologies.
<b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b>	<ul style="list-style-type: none"> <li>- Large building owners and operators,</li> <li>- Multi Residential – Condominiums and Rental Apartments.</li> <li>- Crossbridge Property Management, Ontario Power Authority</li> </ul>
<b>Please indicate the main reference projects in which you were involved in the last five years</b>	Due to pandemic restricting access to buildings, our sales were mostly for Magnetite acrylic panels used as sneeze guards. Now that we have the smart air filters that are being installed in our federal government buildings we are focused on the buildings needing our healthy building products as shown on our new website <a href="http://www.connect4healthyplaces.com">www.connect4healthyplaces.com</a>

<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>ENVIRONMENT</b></p> <ul style="list-style-type: none"> <li>X Risks/disasters prevention and management</li> <li>X Waste collection / management / recycling</li> <li>X Water/waste water treatment</li> <li>X Air quality / off gas management</li> <li>X Noise prevention and treatment</li> <li>X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</li> </ul> <p><b>RENEWABLE ENERGY</b></p> <ul style="list-style-type: none"> <li>X Photovoltaic</li> <li>X Solar Energy (thermal)</li> <li>X District Heating</li> <li>X Cogeneration / Trigeneration</li> <li>X Energy efficiency</li> </ul> <p><b>INFRASTRUCTURES/PUBLIC WORKS</b></p> <ul style="list-style-type: none"> <li>X Power distribution and energy production (including smart grid and off grid systems)</li> <li>X Public works (hospitals, schools, sports facilities)</li> <li>X Public Lightning</li> <li>X Green transportation</li> </ul> <p><b>GREEN &amp; SMART BUILDING</b></p> <ul style="list-style-type: none"> <li>X Territorial planning, pre-feasibility &amp; feasibility studies</li> <li>X Architectural, structural and planning design services</li> <li>X Engineering management</li> <li>X Plant design (heating systems, ventilation, HVAC etc)</li> <li>X Lighting</li> <li>X Taps and fittings, valves &amp; related mechanical works</li> <li>X Monitoring &amp; safety, Building Management systems, access control, security and alarm systems</li> <li>X Construction materials</li> </ul>
<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<p>Building and industry technologies that save energy, are smart, and sustainable having minimum carbon related impacts.</p>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>Sales and Marketing consultation and product or program representation.</p>
<p><b>Please indicate the specific purpose of your participation to the event</b></p>	<p>As a co-developer of the new Building Intelligence Quotient in collaboration with the China Academy for Building Research we are always looking for the latest building related technologies to promote and represent</p>


<b>HUNGARY</b>	
<b>Company name</b>	<b>BuildEXT Ltd.</b>
<b>Website</b>	<a href="http://www.buildext.com/">www.buildext.com/</a>
<b>Contact person attending the event</b>	Dr. Agnes Sepp-Fekete - International Relations Director
	Spoken Languages: English, German, Hungarian
<b>Description of your activity (please indicate your core business)</b>	BuildEXT Ltd. is an architectural firm offering high quality general design, interior design and other BIM (Building Information Modeling) services. We are a cool international company (BuildEXT Ltd., Hungary and BuildEXT GmbH, Germany) with 50+ permanent employees working towards a sustainable future. We have integrated the most innovative players in the construction industry in order to design complex industrial facilities (data centres, laboratories, automotive factories), office and commercial buildings. Nothing is impossible for us.
<b>Date of establishment</b>	2008
<b>Turnover in euro in 2020/2021</b>	2 674 196 EUR (2021)
<b>Nr of employees in 2020/2021</b>	40 (statistical number of employees)
<b>Please specify the products you deal with (and related brands):</b> - typology - range	- general design services - interior design services - BIM (Building Information Modeling) services - Scan-to-BIM services - Facility Management services
<b>Geographic areas covered</b>	Worldwide. The company has a local branch in Germany.
<b>Please indicate if you are sole agent of foreign products</b>	-
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	We have partners in the USA, in Denmark and in Sweden

<p><b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b></p>	<p>Our customers are larger companies that have complex industrial facilities (data centres, laboratories, automotive factories), office or commercial buildings to be designed. Continental, Bosch, Synlab, Nokia, etc.</p>
<p><b>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</b></p>	<ul style="list-style-type: none"> <li>- Continental, Budapest - Site development, 60 000 m2</li> <li>- Bosch, Budapest - Campus concept, 34 000 m2</li> <li>- Continental, Veszprem - Site development 35 000 m2</li> <li>- Nokia, Budapest - Office building fitout &amp; interior design, 24 000 m2</li> <li>- Synlab, Budapest - Central laboratory, 9 200 m2, 24 different technologies</li> </ul>
<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>GREEN &amp; SMART BUILDING</b>  <input checked="" type="checkbox"/> Architectural, structural and planning design services  <input checked="" type="checkbox"/> Engineering management  <input checked="" type="checkbox"/> Plant design (heating systems, ventilation, HVAC etc)  <input checked="" type="checkbox"/> BIM (Building Information Modeling) services, Scan-to-BIM services, Facility Management services</p>
<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<p>We are looking for partner architecture companies, as well as engineering companies providing for structural engineer, mechanical and electrical engineer for co-design activity.</p>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>We are looking for partner architecture companies. We are looking for new technologies in the field of building management, energy efficiency in buildings and green buildings.</p>
<p><b>Please indicate the specific purpose of your participation to the event</b></p>	<p>We believe in sustainability and therefore look for the latest solutions in our area of activity.</p>


<b>NETHERLANDS</b>	
<b>Company name</b>	<b>TBRM Engineering Solutions</b>
<b>Website</b>	<a href="http://www.tbrm-es.nl">www.tbrm-es.nl</a>
<b>Contact person (name and position)</b>	<b>Patrick Smulders - CEO-CTO</b>
<b>Spoken languages</b>	Dutch, English, German
<b>Description of your activity</b>	Engineering for third party customers, from requirements definition up to and including install of equipment. Competences in engineering are systems engineering, mechanics, mechatronics, analysis, and software/electronics. Industries where these are used are: high tech, automotive, energy
<b>Date of establishment</b>	2010 (transfer to TBRM group in 2022)
<b>Turnover</b>	€7.5 in 2020/2021
<b>Nr of employees</b>	65
<b>Please detail the products you deal with (and related brands): - typology - range</b>	<ul style="list-style-type: none"> <li>• Development energy storage systems (heat battery).</li> <li>• Development production tooling/ automation.</li> <li>• Development of high efficiency heat exchangers.</li> </ul>
<b>Geographic areas covered</b>	Europe and USA
<b>Please indicate if you are sole agent of foreign products</b>	NA
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	Yes, Italy (Industrio), Germany (Zeiss), Belgian (Bosal),

<p><b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b></p>	<ul style="list-style-type: none"> <li>- High tech Original Equipment manufacturers and machine builders,</li> <li>- Automotive Original Equipment manufacturers,</li> <li>- Research organizations like TNO.</li> </ul>
<p><b>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</b></p>	<ol style="list-style-type: none"> <li>1. HEATINSYDE; development and manufacturing of equipment</li> <li>2. ASML tooling; development and manufacturing of tooling and automation.</li> <li>3. Zeiss; automated transport devices.</li> <li>4. I_CAVE; mechatronics system development, sensor implementation, hardware development and manufacturing</li> </ol>
<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>ENVIRONMENT</b> X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p><b>RENEWABLE ENERGY</b> X Solar Energy (thermal) X Wind / Miniwind</p> <p><b>GREEN &amp; SMART BUILDING</b> X 3D Concrete printing</p>
<p><b>Please indicate products/services/processes/solutions you are looking for</b></p>	<ul style="list-style-type: none"> <li>- renewable energy + storage</li> <li>- green transport</li> <li>- new construction techniques.</li> </ul>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>Cooperation and/or partnership in the development of new technologies.</p> <p>Opportunity in funding local start-ups with interesting technologies.</p>
<p><b>Please give the specific purpose of participating to the event</b></p>	<p>Getting to know interesting possible partners for common projects.</p> <p>Getting to know start-ups for potential funding.</p>




<b>ROMANIA</b>	
<b>Company Name</b>	<b>S.C. PRO AIR CLEAN ECOLOGIC S.A.</b>
<b>Website</b>	<a href="http://www.proairclean.ro">www.proairclean.ro</a>
<b>Contact person attending the event</b>	Name: Laurentiu Demetrovici – General Manager Spoken Languages: English, Deutsch, French
<b>Description of your activity (please indicate your core business)</b>	Hazardous waste incineration Waste treatment Decontamination of industrial sites
<b>Date of establishment</b>	2012
<b>Turnover in euro in 2020/2021</b>	1,800,000 € / 1,950,000 €
<b>Nr of employees in 2020/2021</b>	42
<b>Please specify the products you deal with (and related brands): - typology - range</b>	NA
<b>Geographic areas covered</b>	Romania
<b>Please indicate if you are sole agent of foreign products</b>	NA
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	NA
<b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b>	Industry  JORISIDE, ROSSINI, NESTLE, SMITHFIELD, HT EST DIVISION, DALLI, PROCTER & GAMBLE, etc.

<p><b>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</b></p>	<p>JORISIDE, BERG BANAT, UCM RESITA,</p>
<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>ENVIRONMENT</b></p> <ul style="list-style-type: none"> <li>x Soil/contaminated land monitoring and treatment / remediation</li> <li>x Waste collection / management / recycling</li> <li>x Water/waste water treatment</li> <li>x Air quality / off gas management</li> <li>x New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</li> </ul> <p><b>RENEWABLE ENERGY</b></p> <ul style="list-style-type: none"> <li>x Photovoltaic</li> <li>x Solar Energy (thermal)</li> </ul>
<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<ul style="list-style-type: none"> <li>- Soil/contaminated land monitoring and treatment / remediation</li> <li>- Waste collection / management / recycling</li> <li>- Flow gas treatment and measurements</li> </ul>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>Purchase of equipment's</p>
<p><b>Please indicate the specific purpose of your participation to the event</b></p>	<p>Exploring Italian market for equipment's needed for new investment</p>


<b>SPAIN</b>	
<b>Company name</b>	<b>SENSYTOUCH INNOVATION SL</b>
<b>Website</b>	<a href="http://www.sensytouchinnovation.es">www.sensytouchinnovation.es</a>
<b>Contact person attending the event</b>	Franco Riva – Business Development Manager Spoken Languages: Italian, English, French
<b>Description of your activity (please indicate your core business)</b>	We design and implement highly technological solutions with innovative products capable of accelerating the business and services of companies in different fields, from construction to healthcare, from automotive & aerospace industries to public administration, from educational to HO.RE.CA.
<b>Date of establishment</b>	The last corporate restructuring that led to the current business lines, has completed on 2019, grouping and merging already existing companies.
<b>Please specify the products you deal with (and related brands):</b> - typology - range	<ul style="list-style-type: none"> <li>• i-Health</li> <li>• i-Education</li> <li>• Smart city</li> <li>• Public administration</li> <li>• Nanotechnology products</li> </ul>
<b>Sub-sectors you are mostly interested in:</b>	<p><b>ENVIRONMENT</b></p> <p>X Risks/disasters prevention and management X Engineering / geological, hydrogeological &amp; geotechnical engineering / environmental geology X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p><b>RENEWABLE ENERGY</b></p> <p>X Photovoltaic X Solar Energy (thermal) X Energy efficiency</p> <p><b>INFRASTRUCTURES/PUBLIC WORKS</b></p> <p>X Airports, Ports X Urban transport X Public works (hospitals, schools, sports facilities) X Green transportation</p> <p><b>GREEN &amp; SMART BUILDING</b></p> <p>X Furniture, fixtures and equipment for houses, hotels, offices, shops X Monitoring &amp; safety, Building Management systems, access control, security and alarm systems</p>

<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<p>IoT components, engineering services, innovative recycling processes, innovative technologies etc</p>
<p><b>Please indicate which kind of cooperation you would be more interested in</b></p>	<p>Any kind of agreement, from buying and selling to partnership or exclusive agency related to specific products / services</p>
<p><b>Please give the specific purpose of participating to the event</b></p>	<p>integration and expansion of our product and service offering</p>

<b>TURKEY</b>	
<b>Company name</b>	<b>Istanbul Metropolitan Municipality Waste Management Directorate</b>
<b>Website</b>	
<b>Contact person attending the event</b>	Kubilay KAYA - Chief / Env.Eng.MSc. Spoken Languages: Turkish, English
<b>Description of your activity (please indicate your core business)</b>	Local administration
<b>Date of establishment</b>	1855
<b>Please specify the products you deal with (and related brands):</b> - typology - range	Landfill operating, Landfill construction, Leachate treatment, Landfill Gas collection and energy generation, Biomethanization, Composting, recycling facilities, RDF Production, Mechanical Sorting, Incineration Plant operating and construction, City cleaning and sweeping,
<b>Sub-sectors you are mostly interested in:</b>	<p><b>ENVIRONMENT</b></p> <p>X Engineering / geological, hydrogeological &amp; geotechnical engineering / environmental geology  X Waste collection / management / recycling  X Water/waste water treatment  X Air quality / off gas management  X Noise prevention and treatment  X New equipment, material and/or services for sustainable environmental impact (bio-technologies, re-manufacturing, etc.)</p> <p><b>RENEWABLE ENERGY</b></p> <p>X Biogas/Biomass/Biomethane  X Cogeneration / Trigeneration  X Energy efficiency</p> <p><b>INFRASTRUCTURES/PUBLIC WORKS</b></p> <p>X Environmental infrastructures (landfills, dams etc)  X Green transportation</p> <p><b>GREEN &amp; SMART BUILDING</b></p> <p>X Territorial planning, pre-feasibility &amp; feasibility studies  X Engineering management  X Plant design (heating systems, ventilation, HVAC etc)  X Interior and outdoor decoration</p>



	X Lighting X Construction materials
<b>Please indicate products / services / processes / solutions you are looking for</b>	City cleaning, solid waste management products and services
<b>Please indicate which kind of cooperation you would be more interested in</b>	New contractors, service providers

<b>TURKEY</b>	
<b>Company name</b>	<b>Tekfen Construction and Installation Co. Inc.</b>
<b>Website</b>	<a href="http://www.tekfeninsaat.com.tr">www.tekfeninsaat.com.tr</a>
<b>Contact person attending the event</b>	Cihan Çoşkun - Digital Procurement Engineer Spoken Languages: Turkish, English
<b>Description of your activity (please indicate your core business)</b>	Tekfen Construction today a leading organization in challenging fields of contracting activities but also a studious environmentalist, traces its roots to an engineering consulting company established in 1956. An uncompromising dedication to global quality standards in its business conduct has underscored the company's consistent growth and stability over six decades. Tekfen Construction, as an affiliate of Tekfen Holding, is a respectable signature as an international contractor with major accomplishments in Turkey, the Middle East, North Africa, Caucasia, Central Asia, East-Central Europe. Its wide span of activities ranges from heavy civil works to refineries and petrochemical plants; from satellite towns to major industrial processing plants; from pipelines and marine structures to power plants, electrical and communication works.
<b>Date of establishment</b>	1956
<b>Turnover in euro in 2020/2021</b>	645 mio EUR / 785 mio EUR
<b>Nr of employees in 2020/2021</b>	18.368 / 18.349
<b>Geographic areas covered</b>	Turkey, the Middle East, North Africa, Caucasia, Central Asia, East-Central Europe
<b>Please indicate if you are sole agent of foreign products</b>	-
<b>Please indicate if you have business with foreign/Italian companies. If yes, indicate the country/ies and the name of the companies</b>	<ul style="list-style-type: none"> <li>- Valvitalia S.P.A</li> <li>- L.C.M. Italia S.P.A.</li> <li>- Perar S.P.A.</li> <li>- Tectubi Raccordi S.P.A.</li> <li>- Lvf Spa.</li> <li>- Ficep S.P.A.</li> <li>- Tmv Molinari S.R.L.</li> <li>- Contardi Lighting S.R.L.</li> <li>- Officine Santafede S.R.L.</li> <li>- Nordival S.R.L.</li> </ul>

	<ul style="list-style-type: none"> <li>- Fabbrica Apparecchiature Termoelettriche Industriali S.R.L.</li> </ul>
<p><b>Please indicate your customers' characteristics. If possible, please indicate the names of your most important clients</b></p>	<ul style="list-style-type: none"> <li>- International Oil and Gas Companies (ARAMCO, SOCAR, TÜPRAŞ, etc)</li> <li>- Government Ministries (Republic of Azerbaijan, State of Qatar, etc)</li> </ul>
<p><b>Please indicate the main reference projects in which you were involved in the last five years (sector, type, characteristics and size)</b></p>	<ul style="list-style-type: none"> <li>- Central Bank of the Republic of Azerbaijan, Superstructure and Real Estate, 67981 m2 construction area</li> <li>- Kharampur Gas Pipeline Project, Pipeline, 90 km total pipeline</li> <li>- Satellite Gas Compressor Pipelines Project, Pipeline, 1065 km total pipeline, Saudi Aramco</li> <li>- Turkstream Receiving Terminal Project, Terminal, Petrofac International</li> </ul> <p>For more <a href="#">PROJECTS</a></p>
<p><b>Sub-sectors you are mostly interested in:</b></p>	<p><b>INFRASTRUCTURES/PUBLIC WORKS</b>  <input checked="" type="checkbox"/> Urban transport  <input checked="" type="checkbox"/> Pipeline  <b>GREEN &amp; SMART BUILDING</b>  <input checked="" type="checkbox"/> Plant design (heating systems, ventilation, HVAC etc)  <input checked="" type="checkbox"/> Construction of civil, industrial and commercial buildings  <input checked="" type="checkbox"/> Taps and fittings, valves &amp; related mechanical works</p>
<p><b>Please indicate products / services / processes / solutions you are looking for</b></p>	<ul style="list-style-type: none"> <li>- Green Materials for Infrastructure</li> <li>- Eco-friendly Industrial Buildings</li> <li>- Consultancy for Sustainable Building</li> <li>- Green Solutions and Technologies for Public Works</li> <li>- New suppliers for our projects (valves, structures, piping, industrial equipment)</li> </ul>
<p><b>Please indicate the specific purpose of your participation to the event</b></p>	<p>We, as Tekfen Construction, operate in 8 countries and in many different fields. We adopt the sustainable approach in our activities and aim to move forward in this way and to be one of the pioneers in our sector. Italy is one of the countries where we work with the highest volume. For this reason, we would like to know better the possibilities of suppliers and solution partners in Italy, with whom we have close commercial cooperation for sustainable materials and solutions.</p>