

ON TRACK FOR BUSINESS: Incontri B2B per il settore ferroviario
Torino, 20-21 novembre 2025

PROFILE OF THE BUYER				NEEDS FROM THE BUYER				APPLICATIONS OF THE REQUESTED SOLUTIONS									
	MAIN ACTIVITIES	BUYER'S COMMODITY	WWW	SPOKEN LANGUAGES	GENERAL SKILLS REQUESTED	PRODUCTS, SERVICES, SOLUTIONS NEEDED	MANUFACTURING COMPETENCES AND PRODUCTION MANAGEMENT	PREFERENTIAL FEATURES	OPERATIONS, DATA & INFORMATION	BOGIE & RUNNING GEAR	ROLLING STOCK TRACTION & CONTROL	OTHER ROLLING STOCK SUBSYSTEMS	SIGNALLING & TRAIN CONTROL	INFRASTRUCTURE	MAINTENANCE	ELECTRONIC SUBCONTRACTING	NEW TRENDS IN THE MOBILITY SECTOR
BUYER 1	Market leader for components and safety devices for railway and industrial applications.	RAILWAY COMPONENTS (CARPENTRY, MACHINING)	www.spil.eu	Italian, English	• MECHANICAL ENGINEERING • PROTOTYPING • MANUFACTURING • ASSEMBLY	PRECISION MECHANICS AND CARPENTRY	• GRAVITY & DIE CASTING • MECHANICAL MACHINING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • MOLDS CONSTRUCTION • PIPING MACHINING • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • RAPID PROTOTYPING& ADDITIVE MFTG – 3D PRINTING • NEW MATERIALS CONSTRUCTION & ASSEMBLY	EN15085 - SALDATURA PER FERROVIARIO EN45545 - MATERIALE RESINA E VETRORESINA		• GEARS SHAFTS & COUPLINGS • WHEELS • WHEELSETS • AXLES	ELECTRIC TRACTION COMPONENTS				• RAPID PROTOTYPING& ADDITIVE MFTG – 3D PRINTING • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • PIPING MACHINING • MOLDS CONSTRUCTION • GRAVITY & DIE CASTING • MECHANICAL MACHINING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • NEW MATERIALS • CONSTRUCTION & ASSEMBLY • COLD FORMING/SHEET METAL – CUTTING	• PCB & HYBRID PROTOTYPING • SENSORS	
BUYER 2	Market leader for components and safety devices for railway and industrial applications.	RAILWAY COMPONENTS (CARPENTRY, MACHINING)	www.spil.eu	Italian, English	• MECHANICAL ENGINEERING • PROTOTYPING • MANUFACTURING • ASSEMBLY	PRECISION MECHANICS AND CARPENTRY	• RAPID PROTOTYPING& ADDITIVE MFTG – 3D PRINTING • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • PIPING MACHINING • MOLDS CONSTRUCTION • GRAVITY & DIE CASTING • MECHANICAL MACHINING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • NEW MATERIALS • CONSTRUCTION & ASSEMBLY • COLD FORMING/SHEET METAL – CUTTING AND DEFORMATION	EN15085 - SALDATURA PER FERROVIARIO EN45545 - MATERIALE RESINA E VETRORESINA		• GEARS SHAFTS & COUPLINGS • WHEELS • WHEELSETS • AXLES	ELECTRIC TRACTION COMPONENTS					PCB & HYBRID PROTOTYPING	
BUYER 3	Market leader for components and safety devices for railway and industrial applications.	SINGLE RAILWAY COMPONENTS (ELECTROMECHANICAL)	www.spil.eu	Italian	• MECHANICAL ENGINEERING • PROTOTYPING • MANUFACTURING • ASSEMBLY	• CARPENTRY • MACHINING • SMALL BATCH PROTOTYPING WITH SHORT LEAD TIMES	• RAPID PROTOTYPING& ADDITIVE MFTG – 3D PRINTING • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • SURFACE TREATMENTS (COATING, PAINTING, etc.) • MOLDS CONSTRUCTION	CERTIFICAZIONE SALDATURA EN 15085 CERTIFICAZIONE FUOCO FUMI EN 45545		• GEAR SHAFTS & COUPLING • WHEELS • WHEELSETS • AXLES		SEATING SLEEPING COMPONENTS			REPAIRS AND MAINTENANCE		
BUYER 4	Delivery of integrated solutions aimed at system performance and reliability. Product segments include Contactors, High-Speed Circuit Breakers, Switchgear, Resistors, Energy Metering Systems, Fans and Cooling Units, and Protection Relays. Since 2005, the buyer has been part of the Knorr-Bremse Group, the world's leading manufacturer of braking systems for rail and commercial vehicles.	• ON BOARD VEHICLE CONTROL • POWER SYSTEM • COMMUNICATION SYSTEMS • SINGLE RAILWAY COMPONENTS • BRAKING SYSTEM	www.microelettrica.com	Italian, English	• MECHANICAL ENGINEERING • ELECTRONIC ENGINEERING • MANUFACTURING	COPPER BARS, COILS, PLASTICS IN BMC AND SMC	• ELECTRONIC ENGINEERINGPLASTIC & RUBBER MOLDING – MOLDING / POLYMERS • GRAVITY & DIE CASTING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • RAPID PROTOTYPING& ADDITIVE MFTG – 3D PRINTING • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • FORGING • MECHANICAL MACHINING • NEW MATERIALS			• BRAKES & BRAKE SYSTEMS • GEARS SHAFTS & COUPLINGS	ELECTRIC TRACTION COMPONENTS			TRACTION POWER SUPPLY			ELECTRIFICATION
BUYER 5	Delivery of integrated solutions aimed at system performance and reliability. Product segments include Contactors, High-Speed Circuit Breakers, Switchgear, Resistors, Energy Metering Systems, Fans and Cooling Units, and Protection Relays. Since 2005, the buyer has been part of the Knorr-Bremse Group, the world's leading manufacturer of braking systems for rail and commercial vehicles.	SINGLE RAILWAY COMPONENTS	www.microelettrica.com	English		• COILS • CABLING • ELECTROMAGNET • CALAMIT • GEAR MOTORS											
BUYER 6	Design, production and integration of complex electrical harnesses and electrical systems for Europe's leading manufacturers.	• SYSTEM INTEGRATION: POWER SYSTEMS • AUXILIARY SYSTEMS • SINGLE RAILWAY COMPONENTS • CABLING AND CABINETS	www.sirailgroup.com	Italian, English, Arabic	• MECHANICAL ENGINEERING • ELECTRONIC ENGINEERING • PROTOTYPING • MANUFACTURING • ASSEMBLY • TESTING, VALIDATION AND CERTIFICATION • SW / DATA MANAGEMENT	SUPPLIERS OF METAL PARTS AND ASSEMBLY	• DESIGN AND SIMULATION, ELECTRONIC ENGINEERING • CIRCUIT ASSEMBLY & WIRING, PLASTIC & RUBBER MOLDING – MOLDING / POLYMERS • CARPENTRY / WELDING - COLD FORMING/SHEET METAL • COLD FORMING/SHEET METAL – CUTTING AND DEFORMATION • PIPING MACHINING, MOLDS CONSTRUCTION, FORGING, MECHANICAL MACHINING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • NEW MATERIALS • END-OF-LINE CONTROL SYSTEMS, CONSTRUCTION & ASSEMBLY • LOGISTICS		DATA SYSTEMS (DCS, DIAGNOSTICS AND CYBERSECURITY)	ARTICULATION SYSTEMS	CONTROL SYSTEM COMPONENTS	FREIGHT TRAINS AND UNDERFRAMES	FIELD EQUIPMENT	TRACK MATERIALS & EQUIPMENT	• REPAIRS AND MAINTENANCE • TRACK MAINTENANCE	• PCB & HYBRID PROTOTYPING • EMBEDDED HARDWARE & SOFTWARE • ACTUATORS	• CONNECTIVITY • COMFORT & USER EXPERIENCE • ELECTRIFICATION • SECURITY • SAFETY • DRIVERLESS TECHNOLOGIES
BUYER 7	Design, production and integration of complex electrical harnesses and electrical systems for Europe's leading manufacturers.	• SYSTEM INTEGRATION: POWER SYSTEMS • AUXILIARY SYSTEMS • SINGLE RAILWAY COMPONENTS • CABLING AND CABINETS	www.sirailgroup.com	Italian, English	• MECHANICAL ENGINEERING • ASSEMBLY • SW / DATA MANAGEMENT • TESTING, VALIDATION AND CERTIFICATION • TOOLING & PRODUCTION EQUIPMENT		• DESIGN AND SIMULATION • MECHANICAL MACHINING • SURFACE TREATMENTS (COATING, PAINTING, etc.) • CONSTRUCTION & ASSEMBLY • END-OF-LINE CONTROL SYSTEMS • ROBOTIC FOR HANDLING AND ASSEMBLY • SPECIAL MACHINES / SYSTEMS – MACHINE TOOLS				• ELECTRIC TRACTION COMPONENTS • CONTROL SYSTEM COMPONENTS			• TRACTION POWER SUPPLY • TRACK MATERIALS & EQUIPMENT		• PCB & HYBRID PROTOTYPING • EMBEDDED HARDWARE & SOFTWARE • ACTUATORS	CONNECTIVITY