

# **EXPERIENCE PIEMONTE**

Luxury ● Design ● Wellness ● Taste (October 5<sup>th</sup>-6<sup>th</sup>, 2022)

## **SETTORE BENESSERE**

#### **COMPANY PROFILE 1 - tbc**

| Company name                |   |
|-----------------------------|---|
|                             | KOREA BIO INDUSTRY LTD                        |
| Country                     | Korea   |
| Website                     |   |
|                             | www.kbic.kr                                   |
| Date of establishment       |   |
| of the company              | 2000  |
| Number of employees in 2021 | 6   |
|                             | Position in the company:                      |
| Role of the person          | Team Manager                                  |
| attending the event         | Spoken Languages:                             |
|                             | Korea, English, Japanese                      |
| Geographic areas            |   |
| covered:                    |   |
|                             |   |
| Please indicate if you      | X Importer / Distributor                      |
| are:                        | X General Contractor                          |
|                             | <ul> <li>Medical aesthetic centres</li> </ul> |
|                             | □ Clinics / Hospital chains                   |
|                             | □ Spa & Health Clubs                          |
|                             | <ul> <li>Beauty salon chains</li> </ul>       |
|                             | <ul> <li>Other, please specify</li> </ul>     |
|                             | ,   |
|                             |   |
|                             |   |











| Please indicate the                 |         | □ FOOD SUPPLEMENTS (Specify)  |
|-------------------------------------|---------|---|
| main categories you                 |         | Products Holders  |
| are most interested in:             |         | Manufacturer  |
|                                     |         | Contract manufacturing & Private Label                                    |
|                                     | Х       | Ingredients, Raw Materials  |
|                                     | Х       | Bio Food / Special Food   |
|                                     |         | Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing) |
|                                     |         | □ COSMETICS (Specify)   |
|                                     |         | Marketing Authorisation Holders   |
|                                     |         | Manufacturer  |
|                                     | Х       | OEM, ODM, Contract Manufacturing, Private Label                           |
|                                     |         | Cosmetics, Skin care & Fragrances   |
|                                     |         | Hair Products & Equipment   |
|                                     |         | Beauty Salon Products and Equipment                                       |
|                                     |         | Natural & Organics  |
|                                     |         | Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing) |
|                                     |         | ☐ HOSPITAL, CLINICS, SPA, FITNESS (Specify)                               |
|                                     |         | Interior fittings   |
|                                     |         | Engineering, Design & Construction Equipment                              |
|                                     | oth     | ner, please specify:  |
| Please indicate if you              | We ho   | ave mainly sold food and cosmetics for women, pregnant                    |
| have any new business projects that |         | en and babies. Currently we are selling baby clothes products             |
| are not mentioned in                | iike sw | raddle up too.  |
| your website                        | We a    | re looking for products in many ways not just in one field.               |

### **COMPANY PROFILE 2 - tbc**

| Company name         |   |
|----------------------|---|
|                      | UDM PLUS Corp. Ltd  |
| Country              | Korea   |
| Website              | www.urbandigital.com<br>www.tallobeauty.com<br>www.ters.co.kr |
| Date of establishmen | <b>t</b> 2010   |
| of the company       |   |
| Number of employee   | <b>25</b> 70  |











|   | Position in the company:  |
|---|---|
| Name and role of the                    | Beauty care Team leader   |
| person attending the                    | Spoken Languages:   |
| event                                   | Korean, English, Japanese   |
| Goographic grass                        |   |
| Geographic areas covered:               | KOREA   |
|   | THAILAND  |
| Please indicate if you                  | X Importer / Distributor  |
| are:                                    | □ General Contractor  |
|   | Medical aesthetic centres   |
|   | <ul><li>Clinics / Hospital chains</li><li>Spa &amp; Health Clubs</li></ul>                            |
|   | Beauty salon chains   |
|   | X Other, please specify   |
|   | Marketing Agency  |
|   |   |
|   | ☐ FOOD SUPPLEMENTS (Specify)  |
| Please indicate the main categories you | □ Products Holders  |
| are most interested in:                 | <ul> <li>Manufacturer</li> </ul>  |
|   | □ Contract manufacturing & Private Label  |
|   | □ Ingredients, Raw Materials  |
|   | □ Bio Food / Special Food   |
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul> |
|   | ☐ COSMETICS (Specify)   |
|   | <ul> <li>Marketing Authorisation Holders</li> </ul>   |
|   | <ul> <li>Manufacturer</li> </ul>  |
|   | □ OEM, ODM, Contract Manufacturing, Private Label   |
|   | □ Cosmetics, Skin care & Fragrances   |
|   | X Hair Products & Equipment   |
|   | <ul> <li>Beauty Salon Products and Equipment</li> </ul>   |
|   | □ Natural & Organics  |
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul> |
|   | ☐ HOSPITAL, CLINICS, SPA, FITNESS (Specify)   |
|   | □ Interior fittings   |
|   | <ul> <li>Engineering, Design &amp; Construction Equipment</li> </ul>                                  |
|   | □ other, please specify:  |











| Please indicate if you have any new business projects that are not mentioned in your website | We are launching a new e-commerce platform (www.ters.co.kr) dedicated entirely to hair care products from all around the world and we are very interested in made in Italy one. |
|--|---|
|--|---|

| Company name                |   |
|-----------------------------|---|
|                             | Statement Copenaghen                          |
| Country                     | Denmark                                       |
| Website                     | www.statementcopenhagen.dk                    |
| Date of establishment       | 2018  |
| of the company              |   |
| Number of employees in 2021 | 55  |
|                             | Position in the company:                      |
| Name and role of the        | C00   |
| person attending the        | Spoken Languages:                             |
| event                       | English, Danish                               |
|                             |   |
| Geographic areas            | NORTHEN FURORE                                |
| covered:                    | NORTHEN EUROPE                                |
|                             |   |
| Please indicate if you      | □ Importer / Distributor                      |
| are:                        | <ul> <li>General Contractor</li> </ul>        |
|                             | <ul> <li>Medical aesthetic centres</li> </ul> |
|                             | □ Clinics / Hospital chains                   |
|                             | □ Spa & Health Clubs                          |
|                             | <ul> <li>Beauty salon chains</li> </ul>       |
|                             | <ul> <li>Other, please specify</li> </ul>     |
|                             | Manufacturer if beauty products               |
|                             |   |
|                             |   |
|                             |   |











|   |     | □ FOOD SUPPLEMENTS (Specify)  |
|---|-----|---|
| Please indicate the main categories you   |     | Products Holders  |
| are most interested in:   |     | Manufacturer  |
|   |     | Contract manufacturing & Private Label                                    |
|   |     | Ingredients, Raw Materials  |
|   |     | Bio Food / Special Food   |
|   |     | Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing) |
|   |     | □ COSMETICS (Specify)   |
|   |     | Marketing Authorisation Holders   |
|   |     | Manufacturer  |
|   |     | OEM, ODM, Contract Manufacturing, Private Label                           |
|   |     | Cosmetics, Skin care & Fragrances   |
|   |     | Hair Products & Equipment   |
|   |     | Beauty Salon Products and Equipment                                       |
|   |     | Natural & Organics  |
|   |     | Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing) |
|   |     | ☐ HOSPITAL, CLINICS, SPA, FITNESS (Specify)                               |
|   |     | Interior fittings   |
|   |     | Engineering, Design & Construction Equipment                              |
|   | oth | ner, please specify:  |
| Please indicate<br>products/services/pro<br>cesses/solutions you<br>are looking for |     | eup, skincare, packaging. Private Label full service                      |

#### **COMPANY PROFILE 4 - tbc**

| Company name                |                                       |
|-----------------------------|---------------------------------------|
|                             | Alfa Omega Klinikken                  |
| Country                     | Denmark                               |
| Website                     | www.alfaomegaklinikken.dk             |
| Date of establishment       | 2012                                  |
| of the company              |                                       |
| Number of employees in 2021 | 6                                     |
| Name and role of the        | Position in the company:<br>CFO & CMO |
| person attending the event  | Spoken Languages:<br>English, Danish  |
|                             |                                       |











| Geographic areas   | All Denmark   |
|--|---|
| covered:   |   |
|  |   |
| Please indicate if you   | □ Importer / Distributor  |
| are:   | <ul><li>General Contractor</li><li>Medical aesthetic centres</li></ul>                                |
|  | <ul> <li>Medical desthetic centres</li> <li>Clinics / Hospital chains</li> </ul>                      |
|  | □ Spa & Health Clubs  |
|  | <ul> <li>Beauty salon chains</li> </ul>   |
|  | <ul> <li>Other, please specify</li> </ul>   |
|  | <del></del>   |
| Diama in diama da da a   | ☐ FOOD SUPPLEMENTS (Specify)  |
| Please indicate the main categories you                          | □ Products Holders  |
| are most interested in:  | <ul> <li>Manufacturer</li> </ul>  |
|  | <ul> <li>Contract manufacturing &amp; Private Label</li> </ul>  |
|  | □ Ingredients, Raw Materials  |
|  | □ Bio Food / Special Food   |
|  | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul> |
|  | ☐ COSMETICS (Specify)   |
|  | <ul> <li>Marketing Authorisation Holders</li> </ul>   |
|  | <ul> <li>Manufacturer</li> </ul>  |
|  | <ul> <li>OEM, ODM, Contract Manufacturing, Private Label</li> </ul>                                   |
|  | □ Cosmetics, Skin care & Fragrances   |
|  | □ Hair Products & Equipment   |
|  | <ul> <li>Beauty Salon Products and Equipment</li> </ul>   |
|  | □ Natural & Organics  |
|  | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul> |
|  | □ HOSPITAL, CLINICS, SPA, FITNESS (Specify)   |
|  | □ Interior fittings   |
|  | <ul> <li>Engineering, Design &amp; Construction Equipment</li> </ul>                                  |
|  | other, please specify:  |
| Please indicate  | □ other, please specify:  |
| products/services/pro<br>cesses/solutions you<br>are looking for | New machines for face, body or hair. We only look for   |
|  | gamechangers in the industry with good research results.  |











| Company name                            |  |
|---|--|
| Country                                 | BUY TO SELL<br>Vietnam   |
|   |  |
| Website                                 | https://buy2sell.vn/   |
| Date of establishment                   | 0015   |
| of the company  Number of employees     | 2015<br>165  |
| in 2021                                 | 100  |
|   | Position in the company:   |
| Role of the person                      | Purchasing Manager   |
| attending the event                     | Spoken Languages:<br>English, Vietnamese   |
| Geographic areas                        | English, Violitatiose  |
| covered:                                | Vietnam, Hong Kong, Singapore, South Korea   |
|   |  |
| Please indicate if you                  | X Importer / Distributor   |
| are:                                    | □ General Contractor   |
|   | □ Medical aesthetic centres  |
|   | □ Clinics / Hospital chains  |
|   | □ Spa & Health Clubs   |
|   | <ul> <li>Beauty salon chains</li> </ul>  |
|   | □ Other, please specify  |
|   |  |
|   | ☐ FOOD SUPPLEMENTS (Specify)   |
| Please indicate the main categories you | □ Products Holders   |
| are most interested in:                 | □ Manufacturer   |
|   | Contract manufacturing & Private Label   |
|   | □ Ingredients, Raw Materials   |
|   | □ Bio Food / Special Food  |
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp;</li> </ul> |
|   | Testing)   |
|   | ☐ COSMETICS (Specify)  |
|   | Marketing Authorisation Holders  |
|   | Manager  |
|   |  |
|   | Commeller Chineses A Francisco   |
|   | -  |
|   | □ Hair Products & Equipment  |
|   | <ul> <li>Beauty Salon Products and Equipment</li> </ul>                                      |











|  | <ul> <li>□ Natural &amp; Organics</li> <li>□ Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> <li>□ HOSPITAL, CLINICS, SPA, FITNESS (Specify)</li> <li>□ Interior fittings</li> <li>□ Engineering, Design &amp; Construction Equipment</li> <li>□ other, please specify:</li> </ul> |
|--|---|
| Please indicate if you have any new business projects that are not mentioned in your website | We have a new project called VangOnline (vangonline.vn) which is dedicated for alcoholic beverages. It's been going very well.  |

| Company name                                    | CHT VIETNAM COMPANY LIMITED   |
|---|---|
| Country   | Vietnam   |
| Website   | www.cosnature.vn , www.cht.vn   |
| Date of establishment of the company            | 2009  |
| Number of employees in 2021                     | 25  |
| Name and role of the person attending the event | Position in the company: CEO Spoken Languages: English, Vietnamese  |
| Geographic areas covered:                       | CHT Vietnam Co.,Ltd located in Hanoi city, capital of Vietnam. Also have a branch and warehouse in Ho Chi Minh city, the biggest city in Vietnam. We are exclusive distributor in Vietnam's territory for manufacturers from: Japan, Korea, Malaysia, Thailand, Taiwan, Italy, Germany. Our main customers are: hypermarket chain, supermarket chain, convenience stores chain, in whole Vietnam's territory. |











| Diagrapinaliants #  | Lucy and any / Distriction  |
|---|---|
| Please indicate if you are:   | <ul><li>Importer / Distributor</li><li>General Contractor</li></ul>   |
| uic.  | AA all and a subsection of the control of   |
|   | <ul> <li>□ Medical destinetic centres</li> <li>□ Clinics / Hospital chains</li> </ul>                           |
|   | □ Spa & Health Clubs  |
|   | Beauty salon chains   |
|   | <ul> <li>Other, please specify</li> </ul>   |
|   |   |
|   |   |
| Please indicate the   | ☐ FOOD SUPPLEMENTS (Specify)  |
| main categories you   | □ Products Holders  |
| are most interested in:   | <ul> <li>Manufacturer</li> </ul>  |
|   | <ul> <li>Contract manufacturing &amp; Private Label</li> </ul>  |
|   | <ul> <li>Ingredients, Raw Materials</li> </ul>  |
|   | □ Bio Food / Special Food   |
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul>           |
|   | □ COSMETICS (Specify)   |
|   | <ul> <li>Marketing Authorisation Holders</li> </ul>   |
|   | <ul> <li>Manufacturer</li> </ul>  |
|   | <ul> <li>OEM, ODM, Contract Manufacturing, Private Label</li> </ul>   |
|   | Cosmetics, Skin care & Fragrances   |
|   | □ Hair Products & Equipment   |
|   | <ul> <li>Beauty Salon Products and Equipment</li> </ul>   |
|   | □ Natural & Organics  |
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp;<br/>Testing)</li> </ul>       |
|   | ■ HOSPITAL, CLINICS, SPA, FITNESS (Specify)   |
|   | □ Interior fittings   |
|   | <ul> <li>Engineering, Design &amp; Construction Equipment</li> </ul>  |
|   |   |
| Diagraminalia esta  | □ other, please specify:  |
| Please indicate<br>products/services/pro<br>cesses/solutions you<br>are looking for | We are now negotiating with some Italian food factories in order to supplying to hypermarket chains in Vietnam. |
|   |   |

| Company name |  |
|--------------|--|
|              | BONMED Pharmaceutical Cosmetics Co., Ltd |











| Country   | Vietnam  |
|---|--|
| Website   | https://bonmed.vn/   |
| Date of establishment of the company                            | 2021 with an experienced management and dynamic sales team form famous pharmaceutical companies in Vietnam such as DKSH, BOSTON and DON PHARMA.  Bonmed is a newly formed startup but we have many ambitions, enthusiasm as well as experience and financial backing. With our existing relationships in the healthcare market we believe that we're the company which can meet any demand of market development |
| Number of employees in 2021                                     | 40 include: Back-office 05 employees, 01 National Sales Manager, 04 Area Sales Managers and 30 Sales representatives   |
| Name and role of the person attending the event                 | Position in the company: Director Spoken Languages: English, Vietnamese  |
| Geographic areas covered:                                       | Ho Chi Minh city, Mekong Delta (13 provinces), Southeast and Central –<br>Highland   |
| Please indicate if you are:                                     | <ul> <li>Importer / Distributor</li> <li>General Contractor</li> <li>Medical aesthetic centres</li> <li>Clinics / Hospital chains</li> <li>Spa &amp; Health Clubs</li> <li>Beauty salon chains</li> <li>Other, please specify</li> </ul>   |
| Please indicate the main categories you are most interested in: | □ FOOD SUPPLEMENTS (Specify) □ Products Holders □ Manufacturer □ Contract manufacturing & Private Label □ Ingredients, Raw Materials □ Bio Food / Special Food □ Services (i.e. Certifications, Packaging & Labelling, Analysis & Testing)   |
|   | <ul> <li>COSMETICS (Specify)</li> <li>Marketing Authorisation Holders</li> <li>Manufacturer</li> <li>OEM, ODM, Contract Manufacturing, Private Label</li> <li>Cosmetics, Skin care &amp; Fragrances</li> <li>Hair Products &amp; Equipment</li> <li>Beauty Salon Products and Equipment</li> </ul>   |











|   | □ Natural & Organics  |
|---|---|
|   | <ul> <li>Services (i.e. Certifications, Packaging &amp; Labelling, Analysis &amp; Testing)</li> </ul> |
|   | □ HOSPITAL, CLINICS, SPA, FITNESS (Specify)   |
|   | <ul> <li>Interior fittings</li> </ul>   |
|   | <ul> <li>Engineering, Design &amp; Construction Equipment</li> </ul>                                  |
|   | □ other, please specify:  |
| Please indicate<br>products/services/pro<br>cesses/solutions you<br>are looking for | Korean cosmeceutical distribution   |







